#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-K

#### $\checkmark$ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

1934 For the fiscal year ended March 31, <u>2019</u>

# OR

#### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-33034

#### FREEDOM HOLDING CORP.

(Exact name of registrant as specified in its charter)

Nevada	30-0233726
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
"Esentai Tower" BC, Floor 7	
77/7 Al Farabi Ave	
Almaty, Kazakhstan	050040

Almaty, Kazakhstan

(Address of principal executive offices)

+7 727 311 10 64

(Zip Code)

(Registrant's telephone number, including area code)

Securities registered under Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
None	N/A	N/A

Securities registered under Section 12(g) of the Act: Common, \$0.001 par value

Indicate by	y check mark if th	e registrant is a	well-known	seasoned issuer,	as defined	in Rule 40	5 of the	Securities A	Act

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. 🗹 Yes 🗆 No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files.)

🗹 Yes 🗆 No

🗆 Yes 🗹 No

□ Yes 🖓 No

Indicate by check mark whether the registrant is a large accelerated filed, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer $\Box$	Accelerated filer 🗹
Non-accelerated filer $\Box$ (Do not check if smaller reporting company)	Smaller reporting company 🗹
	Emerging growth company $\Box$

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

🗆 Yes 🗹 No

The aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity last sold as of the last business day of the registrant's most recently completed second fiscal quarter was \$128,059,471.

As of June 12, 2019, the registrant had 58,093,212 shares of common stock, par value \$0.001, outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement for the 2019 Annual Meeting of Shareholders are incorporated herein by reference in Part III of this Annual Report on Form 10-K to the extent stated herein. Such proxy statement will be filed with the Securities and Exchange Commission within 120 days of the registrant's fiscal year ended March 31, 2019.

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# FREEDOM HOLDING CORP.

Unless otherwise specifically indicated or as is otherwise contextually required, references herein to the "Company", "we", "our" or "us" means Freedom Holding Corp. a Nevada corporation and its consolidated subsidiaries, as well as any predecessor entities. Unless the context indicates otherwise all dollar amounts stated in this Annual Report on Form 10-K ("annual report") are in thousands of U.S. dollars.

### Special Note about Forward-Looking Information

Certain information included in this annual report, including (without limitation) "Business" in Item 1 of Part I, "Risk Factors" in Item 1A of Part I, and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 7 of Part II of this annual report, contains statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking information involves important risks and uncertainties, many of which may be beyond our control, that could significantly affect anticipated results in the future, and accordingly, such results may differ from those expressed in any forward-looking statements made herein.

All statements other than statements of historical fact are statements that could be forward-looking. You can recognize these statements through our use of words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "will" and "would," and other similar expressions. Such statements are subject to known and unknown risks, uncertainties, and other factors, including the meaningful and important risks and uncertainties discussed in this annual report. These forward-looking statements are based on the beliefs of management as well as assumptions made by and information currently available to management and apply only as of the date of this annual report or the respective date of the document from which they incorporate by reference.

Any number of factors could cause the forward-looking statements not to come true as described in this annual report, including those described in "Risk Factors" in Item 1A of Part I and elsewhere in this annual report and those described from time to time in our reports filed with the Securities and Exchange Commission (the "SEC"). These forward-looking statements are only predictions and are inherently subject to risks and uncertainties, many of which cannot be quantified. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for our management to predict all risk factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Undue reliance should not be placed on these forward-looking statements. While we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. Neither we nor any other person assumes any responsibility for the accuracy or completeness of these forward-looking statements or undertakes any obligation to revise these forward-looking statements to reflect events or circumstances after the date of this annual report or to reflect the occurrence of unanticipated events except as required by law.

The following discussion should be read in conjunction with our consolidated financial statements and the related notes contained elsewhere in this annual report and in our other filings with the SEC.

# PART I

# Item 1. Business

# OVERVIEW

Freedom Holding Corp. (referred to herein as the "Company", "FRHC", "we" "our" and "us") is a corporation organized in the United States under the laws of the State of Nevada that owns several operating subsidiaries that engage in a broad range of activities in the securities industry, including retail securities brokerage, research, investment counseling, securities trading, market making, corporate investment banking and underwriting services in Eastern Europe and Central Asia. The Company is headquartered in Almaty, Kazakhstan, with supporting administrative office locations in Russia, Cyprus and the United States.

We own directly, or through subsidiaries, the following companies: LLC Investment Company Freedom Finance, a Moscow, Russia-based securities broker-dealer; LLC FFIN Bank, a Moscow, Russia-based bank; JSC Freedom Finance, an Almaty, Kazakhstan-based securities broker-dealer; Freedom Finance Cyprus Limited, a Limassol, Cyprus-based broker-dealer; LLC Freedom Finance Ukraine, a Kiev, Ukraine-based broker-dealer; LLC Freedom Finance Uzbekistan-based broker-dealer; Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer; Freedom Finance Germany TT GmbH ("Freedom GE"), a Berlin-based tied agent of Freedom CY; and FFIN Securities, Inc., a Nevada corporation.

Through our companies we are professional participants on the Kazakhstan Stock Exchange (KASE), Astana International Exchange (AIX), Moscow Exchange (MOEX), Saint-Petersburg Exchange (SPB), the Ukrainian Exchange, and the Republican Stock Exchange of Tashkent (UZSE). Our Cyprus brokerage office serves to provide our clients with operations support and access to the investment opportunities, relative stability, and integrity of the U.S. and European securities markets, which under the regulatory regimes of many jurisdictions where we operate do not currently allow investors direct access to international securities markets.

We operate under various securities licenses in the jurisdictions where we conduct business, plus we have a banking license in Russia that allows us to expand the types of financial services we provide to our Russian clientele. We are not registered with the SEC as a broker/dealer under the Securities Exchange Act of 1934, as amended (the "Exchange Act") nor as an investment adviser under the Investment Advisers Act of 1940, as amended (the "Advisers Act"). We are a member of the Russian National Association of Securities Market Participants ("NAUFOR"), a statutory self-regulatory organization with wide responsibility in regulation, supervision and enforcement of its broker-dealer, investment banking, commercial banking and other member firms in Russia. Freedom KZ is a member of the Association of Financiers of Kazakhstan in Kazakhstan. Freedom UA is a member of the Professional Association of Capital Market participants and Derivatives (PARD) in Ukraine. FFIN Bank is a member of the National Financial Association in Russia.

Our Cyprus operations are conducted in Limassol, Cyprus where we are licensed to receive, transmit and execute customer orders, establish custodial accounts, engage in foreign currency exchange services and margin lending, and trade our own investment portfolio. Through our Cyprus office we provide transaction handling and intermediary services to our offices requiring access to securities markets in the U.S. and Europe.

# **RETAIL BROKERAGE SERVICES**

We provide a comprehensive array of financial services to our target retail audience which is upper middle class individuals and businesses seeking to diversify their investment portfolios to manage economic risk associated with political, regulatory, currency, banking, and national uncertainties. Our clients also include other broker-dealers. Clients are provided online tools and retail locations to establish accounts and conduct securities trading on transaction-based pricing. We market to our customer demographic through a number of channels, including telemarketing, training seminars and investment conferences, print and online advertising using social media, mobile app and search engine optimization activities.

We serviced more than 115,000 client accounts of which more than 70% carried positive cash or asset account balances at our fiscal year ended March 31, 2019. During the same period customer accounts increased by approximately 54,000 as a result of acquisitions and efforts to grow our customer base. Our total client transaction volume for the year exceeded \$59 billion and approximately 7 million trading transactions. Total client assets are approximately \$1.3 billion, of which approximately 60% is invested in the U.S. markets and approximately 40% is invested in clients' local and regional markets. Internally, we designate "active accounts" as those in which one transaction occurs per quarter. During fiscal 2019 we had approximately 22,200 active accounts. The average client portfolio has a value of approximately \$8,000.

We have accelerated our growth through several strategic acquisitions which has enabled us to expand our market reach, increase our client base and provide our clientele the convenience of both a state-of-the-art proprietary electronic trading platform, Tradernet, and 76 retail brokerage and financial services offices located across Kazakhstan (16), Kyrgyzstan (1), Russia (36), Uzbekistan (8), Ukraine (13), Cyprus (1) and Germany (1) that provide our full array of financial services, investment consulting and education. In Russia 15 brokerage and financial services offices also provide banking services to firm customers.

Tradernet provides clients a browser-based desktop application and, in some countries, a supporting mobile app to facilitate trading activity. Tradernet provides clients with trading capabilities and access to the KASE, AIX, Ukrainian Exchange, MOEX, SPBEX, NYSE, NASDAQ, LSE, CME, Hong Kong Stock Exchange and Deutsche Börse. Additionally, Tradernet allows clients to monitor and manage all aspects of their personal accounts and participate in our client social network.



*Full-Service Brokerage* — We offer full-service brokerage covering a broad array of investment alternatives including exchange-traded and over-the-counter corporate equity and debt securities, money market instruments, exchange traded options and futures contracts, government bonds, and mutual funds. A substantial portion of our revenue is derived from commissions from clients through accounts with transaction-based pricing. Brokerage commissions are charged on investment products in accordance with a schedule we have formulated that aligns with local practices.

In Russia we augment our retail brokerage services with banking services conducted in rubles and foreign currencies for individuals and legal entities. In accordance with federal law in Russia, the Deposit Insurance Agency of Russia insures 100% of deposits of individuals up to 1.4 million Russian rubles (approximately \$21,600 as of March 31, 2019). We generate revenue by providing services that include money transfers, foreign currency exchange, interbank lending, deposits, settlements and escrow services. Currently, we focus our banking services to support our securities brokerage customers. We are an authorized Visa/MasterCard issuer, and a participant in the Mir payment system in Russia. We issue multi-currency cards. We have introduced internet banking and mobile applications for Android/iOS for companies and individuals. In addition, we offer clients several investment and structured banking products (insured deposits with option features and currency risk hedging products).

*Margin Lending* — We extend credit to customers, collateralized by securities and cash in the customer's account, for a portion of the purchase price, and we receive income from interest charged on such extensions of credit. The customer is charged for such margin financing at interest rates established by us.

Investor Education— We provide a variety of investment education and training courses to clients. We do not engage in asset or portfolio management nor do we engage in discretionary trading in our client account investment advisory services. Our clients are provided online access to tools that enable them to manage and monitor their accounts and portfolio performance via Tradernet.

*Investment Research* — We employ 13 securities analysts that conduct equity and debt research covering a number of individual securities worldwide. We provide regular research reports, notes and earnings updates to our clients. The research department supports our clients and sales department with equity and fixed-income research focused on the Kazakhstani, Ukrainian, Russian and US markets. Our research reports focus primarily on large, liquid public companies along with other linked commodities and currency markets. Our research reports are based on fundamental valuation and are typically issued on a quarterly-basis or when significant events occur. Our analysts also perform analysis of fixed-income securities and portfolios and provide research and analysis of market forecasts and macroeconomic conditions for certain industries.

#### CAPITAL MARKETS

Our success and growth in retail securities brokerage has allowed us to extend our activities and participation in the capital markets.

#### **Investment Banking**

We have established a team of investment banking professionals in Almaty and Moscow. Our investment banking division provides strategic advisory services and capital markets products. Our investment banking team focuses on certain sectors including consumer and business services, energy, financial institutions and real estate, technology, media and communications. Our investment banking activities are concentrated in Kazakhstan, Russia and Uzbekistan where the governments continue to privatize industries, but commercial banks concentrate their services on large enterprises or state-owned enterprises. In these countries, the commercial lending sources also impose loan structures and debt covenants that exclude many companies. This has created growing interest and demand in our services. To date our activities have been underwriting of debt and equity offerings on "best efforts" and firm underwriting bases.

*Equities Capital Markets* — We provide capital raising solutions for corporate clients through initial public offerings and follow-on offerings. We focus on companies in growth industries and participate as market makers in our underwritten securities offerings after the initial placements of shares.

*Debt Capital Markets* — We offer a range of debt capital markets solutions for emerging growth and small market companies. We focus on structuring and distributing private and public debt, for various purposes including buyouts, acquisitions, growth capital financings, and recapitalizations. In addition, we participate in bond financings for both sovereign and corporate emerging market issuers.

### **Proprietary Trading and Investment Activities**

In the regular course of our business, we take securities positions as a market maker and/or principal to facilitate customer transactions and for investment purposes. In making markets and when trading for our own account, we expose our own capital to the risk of fluctuations in market value. Investment decisions are determined in accordance with internal policy and recommendations of our internal investment committees. The size of our securities positions vary substantially based upon economic and market conditions, allocations of capital, underwriting commitments and trading volume. Additionally, we intend to move part of our proprietary trading portfolio to fixed income instruments. Also, the aggregate value of inventories of securities which we may carry is limited by the Net Capital Rule as in effect in the jurisdictions where we conduct our business. See "Regulatory Capital Requirements" herein and "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources" in Item 7 of Part II of this annual report.

# **Repurchase and Reverse Repurchase Agreements**

Additionally, through the use of securities sold under agreements to repurchase and securities purchased under agreements to resell, we act as an intermediary between borrowers and lenders of short-term funds and provide funding for various inventory positions. We also employ repurchase and reverse repurchase agreements in our proprietary trading activities. For additional information regarding our repurchase and reverse repurchase activities see "Securities reverse repurchase and repurchase agreements" in Note 2 – Summary of Significant Accounting Policies and Note 18- Securities Repurchase Agreement Obligations of our consolidated financial statements. All references to our "consolidated financial statements" are to "Financial Statements and Supplementary Data" in Item 8 of Part II of this annual report.

#### Securities Lending

In connection with both our trading and brokerage activities, we borrow securities to cover short sales and to complete transactions in which customers have failed to deliver securities by the required settlement date and lend securities to other brokers and dealers for similar purposes. We earn interest on our cash collateral provided and pay interest on the cash collateral received less a rebate earned for lending securities.

# **EMPLOYEES**

Administration and operations personnel are responsible for the processing of securities transactions; the receipt, identification and delivery of funds and securities; the maintenance of internal financial controls; accounting functions; custody of customers' securities; the handling of margin accounts for us and our correspondents; and general office services.

At March 31, 2019, the Company employed 1,141 employees (1,064 full-time and 77 part-time), of whom 514 were retail financial advisers, 434 were operations personnel, 13 were research and securities analysts, 8 were capital markets team, 52 were MIS and IT systems personnel and 120 were administrative personnel.



#### COMPETITION

We face aggressive competition in each of the markets where we offer our services. We compete with international, regional and local brokerage, banking, and financial services firms that offer an array of financial products and services. The brokerage and financial service firms with which we principally compete for customers include: (i) BrokerCreditService and Finam in Russia; (ii) Halyk Finance, Sky Bridge Invest and First Heartland Securities in Kazakhstan; (iii) BrokerCreditService, Otkrytie and Zerich in Cyprus; (iv) Dragan Capital, Univer Capital and Investment Capital Ukraine in Ukraine; and (v) DALAL STANDARD, Portfolio Investments and TAT REESTR in Uzbekistan. While there are many large banks in Russia, FFIN Bank has identified its principal banking competitors as Tinkoff, BCS, Bank Otkritie and Finam.

Many of the firms with which we compete are larger, provide additional and more diversified services and products, provide access to more international markets, and have greater technical, and financial resources. We leverage competitive advantages we have developed, including our extensive experience in providing local investors access to the U.S. and European securities markets, our ability to deliver high quality analytical information and our focus on providing convenient, high tech user friendly access to our services and the markets. We also believe we provide our customers advantages in their regional markets, particularly in the area of access to participation in IPOs of foreign issuers and well-known global companies. We have also been an active participant in various privatization programs, which has allowed us to develop expertise and a prominent reputation in the public placement of securities of local issuers in the regions where we operate.

## **BUSINESS CONTINUITY PLAN**

We identify business continuity as the capability to continue the delivery of services to our clients, employees and various business partners and counterparties at acceptable predefined levels following a disruption that may occur in one or more business activities and/or in one or more operating locations due to local, national or regional disasters, or due to failure of one or more components of information technology infrastructure, including proprietary or self-developed information system, databases, software and hardware that we operate to provide such service. Since our operations are conducted through our subsidiary companies, our business continuity plans are developed locally by our subsidiaries to cover key business areas, provide contingency plans for IT infrastructure and communication to employees, clients and counterparties. Our operating subsidiaries in each geographical location rely on local public utilities for electric power with additional electric generator back up (if available). For telephone, internet and data center services besides primary on-site, we engage where available back up providers. All of these service providers have assured management of our subsidiary companies that they have plans for providing continued service in the case of an unexpected event that might disrupt their services. At the same time, our business continuity plans have little impact if a failure occurs from disruption of third-party service providers that cannot be replaced in a reasonable time by another provider due to uniqueness or special services, such as stock exchanges, depositories, clearing houses, clearing firms or other financial intermediaries used to facilitate our securities transactions. For this purpose, our subsidiaries have established constant and ongoing communication with the service providers to ensure timely receipt of data about their planned and actual activities. We are in process of developing uniformity across our subsidiaries to address business continuity by pursuing a standar

# CYBERSECURITY

Cybersecurity continues to be a growing priority for companies of all sizes, across all industries, especially in the financial services industry. Development of internet, cloud technologies and remote access to services has increased the risk of personal/sensitive/confidential data theft, unauthorized access to systems and databases, and interruption of business services to unprecedented levels. Recent security incidents have demonstrated the problematic element of cybersecurity is the constantly evolving nature of security risks, as new threats appear on a daily basis and bad actors are taking malware to new levels of sophistication and impact. Ransomware, malware, social engineering and phishing are key cybersecurity threats today. Traditional antivirus and next-generation antivirus are primarily designed to block file-based malware through scanning files on disk and quarantining malicious executables. Cybersecurity attacks have evolved to bypass antivirus protection through widespread adoption of fileless delivery techniques. Advisory organizations and regulatory bodies are requiring companies to provide more proactive, adaptive and sophisticated defenses. They also recommend a shift toward continuous monitoring and real-time assessment. We conduct ongoing planning and control of crucial areas of our business to detect and prevent cyber-attacks and to mitigate the risks of service disruption, loss of client, financial, confidential and other data with restricted or limited access. We are planning to implement additional standards that will be based on, but not limited to, ISO/IEC 27001 Information security management standards. See Risk Factors – "Interruptions in the proper functioning of our information technology, or "IT" systems, including from cybersecurity threats, could disrupt operations and cause unanticipated increases in costs or decreases in revenues, or both" "Risk Factors" in Item 1A of this annual report.

# **REGULATORY OVERSIGHT**

We operate in a highly regulated industry. Our securities and banking business activities are subject to extensive regulation and oversight by the stock exchanges, central/national banks, governmental and self-regulatory authorities in the foreign jurisdictions where we conduct business activities, the Markets in Financial Instruments Directive II and Regulation of the European Union, and certain laws of the United States. We expect that the regulatory environment will continue to raise standards and impose new regulation.

In the foreign jurisdictions where we conduct business we are subject to overlapping schemes of regulation that govern all aspects of our relationship with our customers. These regulations cover a broad range of practices and procedures, including:

- minimum net capital
- requirements;
- the use and safekeeping of customers' funds and
- securities;recordkeeping and reporting
- requirements;
- client identification, clearance and monitoring to identify and prevent money laundering and funding of terrorism and facilitate FATCA reporting;
- supervisory and organizational procedures intended to monitor and assure compliance with relevant laws and regulations and to prevent improper trading practices;
- employee-related matters, including qualification and certification of
- personnel;
  provision of investment and ancillary services, clearance, and settlement procedures;
- maximum loan and bank guarantees concentration issued to
- shareholders;
- credit risk
- requirements;liquidity risk
- requirements;
- acquisitions;
- qualification of firm management;
- and
- risk detection, management, and correction.



The regulatory authorities in each jurisdiction where we operate establish minimum net capital requirements we must meet to maintain our licensure to conduct the brokerage and/or banking services we provide. These minimum net capital requirements currently range from approximately \$30,000 to \$4,635,000 and fluctuate depending on various factors. In the event we fail to maintain minimum net capital, we may be subject to fines and penalties, suspension of operations, and disqualification of our management from working in the industry.

Compliance with minimum capital requirements could limit our expansion into activities and operations that require significant capital. Minimum capital requirements could also restrict our ability to transfer funds among our subsidiaries.

Violations of securities, banking, anti-money laundering and financing of terrorism laws, rules and regulations can subject us to a broad range of disciplinary actions including imposition of fines and sanctions, other remedial actions, such as cease and desist orders, removal from managerial positions, loss of licensing, and civil and criminal proceedings.

*Foreign Corrupt Practices Act*—In the U.S., the 1970 Foreign Corrupt Practices Act, or FCPA, broadly prohibits foreign bribery and mandates recordkeeping and accounting practices. The anti-bribery provisions make it illegal for us, either directly or through any subsidiary that we may acquire, to bribe any foreign official for the purpose of obtaining business. The term "public official" is defined broadly to include persons affiliated with government-sponsored or owned commercial enterprises as well as appointed or elected public officials. The recordkeeping provisions require that we and our subsidiaries make and maintain books that, in reasonable detail, reflect our transactions and dispositions of assets and devise and maintain a system of internal accounting controls that enables us to provide reasonable assurance that transactions are properly recorded in accordance with management's authorizations, that transactions are recorded as necessary to permit the preparation of financial statements, that access to our funds and other assets is permitted only in accordance with management's authorizations, and that the recorded accounts for assets are compared periodically with the existing assets to assure conformity.

The FCPA requires that we establish and maintain an effective compliance program to ensure compliance with U.S. law. Failure to comply with the FCPA can result in substantial fines and other sanctions.

Foreign Account Tax Compliance Act—The 2010 Foreign Account Tax Compliance Act, or FATCA, was enacted in the United States to target non-compliance by U.S. taxpayers using foreign accounts. FATCA requires foreign financial institutions, such as the Freedom Companies, to report to the United States Internal Revenue Service ("IRS") information about financial accounts held by U.S. taxpayers, or by foreign entities in which U.S. taxpayers hold a substantial ownership interest.



The United States has entered into intergovernmental agreements with a number of countries establishing mutually agreed-upon rules for the implementation of the data sharing requirements of FATCA. It has not, however, entered into such an agreement with Russia. As a result, Russia adopted legislation to allow financial institutions to share foreign taxpayer data with foreign tax authorities, such as the IRS, without breaching Russian data protection and confidentiality laws. The Russian legislation sets forth extensive rules relating to when and how the financial institution may gather and share foreign taxpayer information. The Russian legislation establishes extensive monitoring procedures requiring, among other things, the notification to various Russian state bodies by the financial institution of registration with a foreign tax authority, receipt of requests for foreign taxpayer data, and the delivery to Russian state bodies of foreign taxpayer data prior to delivery to a foreign tax authority. Under the legislation may result in monetary fines for the financial institution and its officers. Because of the lack of an agreement between the U.S. and Russia establishing mutually agreed-upon guidelines for data sharing, inconsistencies in the two legal regimes exist, which can place financial institutions in Russia, such as Freedom RU and FFIN Bank, in the position of having to decide whether to comply with Russian legislation or with FATCA. For example, under Russian legislation, a financial institution may share foreign taxpayer data only with the consent of the foreign taxpayer, and even when consent is given, Russian regulators may, in certain circumstances, prohibit disclosure. There is no exemption for foreign financial institutions from the FATCA disclosure requirements. Similarly, FATCA generally requires foreign financial institution to withhold 30% of designated payments. However, the Russian legislation does not grant financial institutions the authority to act as a withholding agent for a foreign t

Cyprus, Kazakhstan, Ukraine and Uzbekistan have entered into Model 1 intergovernmental agreements with the United States containing provisions regulating the process for financial institutions in these countries to collect information on U.S. taxpayer accounts and provide that information to the IRS. In general, the requirements of the agreements concern the analysis of new and existing customer accounts to identify U.S. taxpayers. The agreement requires financial institutions in these countries to identify their clients and analyze their products to identify the accounts of customers affected by FATCA and collect all necessary information to classify those accounts in compliance with the requirements of FATCA. After classifying the accounts, financial institutions are obligated to regularly present information, including name, taxpayer identification number, and account balance, to the local tax authorities for transfer to the IRS. The agreements also address when financial institutions in these countries are required to withhold taxes to be remitted to the IRS. Pursuant to these intergovernmental agreements, our subsidiaries in these countries are required to obtain client documentation associated with the indicia of his, her, or its U.S. tax residency status as well as related account information in order to report accordingly.

The failure to comply with FATCA could result in adverse financial and reputational consequences to us as well as the imposition of sanctions or penalties including responsibility for the taxes on any funds distributed without the proper withholdings set aside.

### MONETARY POLICY

Our earnings are and will be affected by domestic economic conditions and the monetary and fiscal policies of the governments of Kazakhstan, Kyrgyzstan, Russia, Uzbekistan, Ukraine, Cyprus and the United States. The monetary policies of these countries may have a significant effect upon our operating results. It is not possible to predict the nature and impact of future changes in monetary and fiscal policies.

# INFORMATION ABOUT OUR EXECUTIVE OFFICERS

The following table sets forth information regarding our executive officers as of June 12, 2019:

Name	Age	Position
Timur Turlov	31	Chief Executive Officer and Chairman of the Board
Askar Tashtitov	40	President
Evgeniy Ler	36	Chief Financial Officer

**Timur Turlov** – Mr. Turlov has served as the chief executive officer and chairman of the board since November 2015. He graduated from Russia State Technic University (named after Tsiolkovsky) in 2009 with a Bachelor of Science degree in economics and management. Mr. Turlov has more than 10 years of experience in various areas in the international securities industry. From July 2013 to July 2017, Mr. Turlov served as the Advisor to the Chairman of the Board of JSC Freedom Finance ("Freedom KZ"). In that capacity, Mr. Turlov was primarily responsible for strategic management, public and investor relations events, investment strategy, sales strategy, and government relations. In July 2017, Mr. Turlov became Chairman of the Board of Directors of Freedom KZ. He has also served as the General Director of LLC IC Freedom Finance ("Freedom RU"), since August 2011. As the General Director, Mr. Turlov is responsible for establishing Freedom RU's strategic goals, including acquisition and retention of large clients, sales strategy and company development. From May 2012 through January 2013, Mr. Turlov served as the Chairman of the Board of Directors of JSC Nomad Finance where he oversaw business set up and acquisition of large clients. From July 2010 through August 2011, Mr. Turlov was employed as the Vice Director of the International Sales Department of Nettrader LLC. In this capacity, his major responsibilities included consulting to set up access to foreign markets, trading, back office, and internal accounting functions. Mr. Turlov also owns interests in other businesses, including other securities brokerage firms that are not subsidiaries of the Company.

Askar Tashtitov – Mr. Tashtitov has served as president of the Company since June 2018 and as a director of the Company since May 2008 and was employed with BMB Munai, Inc., the predecessor of the Company, from 2004 through 2015, serving as the president from May 2006 to November 2015. Mr. Tashtitov earned a Bachelor of Arts degree from Yale University majoring in economics and history in 2002. Mr. Tashtitov passed the AICPA Uniform CPA Examination in 2006.



Evgeniy Ler – Mr. Ler has served as the chief financial officer of the Company since November 2015. Prior to that time, he served as chief financial officer of BMB Munai, Inc., the predecessor of the Company from April 2009 to November 2015. Mr. Ler joined BMB Munai in 2006 and served in several capacities including finance manager and reporting manager before being appointed chief financial officer. From September 2011 to December 2012, Mr. Ler also served as a Deputy Director for Emir Oil, LLP, a wholly-owned subsidiary of BMB Munai. Before joining BMB Munai, from 2002 to 2006, Mr. Ler was employed by Deloitte & Touche where he held the position of senior auditor in the Financial Services & Industries Group, Audit. In that position, he led large engagements for banks, financial institutions, and oil and gas companies. In 2003, Mr. Ler was awarded a Bachelor's degree in financial management from the Kazakh-American University located in Almaty, Kazakhstan. Mr. Ler was awarded licensure as a U.S. CPA in November 2013.

There are no arrangements or understandings between any of our executive officers and any other person pursuant to which such individual was selected as an executive officer.

# AVAILABLE INFORMATION

Our investor relations website is located at www.freedomholdingcorp.com. We are subject to the reporting requirements of the Exchange Act. Reports filed with or furnished to the SEC pursuant to the Exchange Act, including annual and quarterly reports, are available free of charge, through our website. Our corporate governance policies, code of ethics and Board committee charters are also posted on our investor relations website. The content of our website is not intended to be incorporated by reference into this annual report or in any other report or document that we file. We make them available on our website as soon as reasonably possible after we file them with the SEC. The reports we file with or furnish to the SEC are also available on the SEC's website (www.sec.gov).

We maintain our U.S. administrative offices at 324 South 400 West, Suite 250, Salt Lake City, Utah 84101. Our telephone number in the United States is (801) 355-2227.

# Item 1A. Risk Factors

This annual report contains forward-looking statements and information concerning us, our plans, and other future events. The risks described below are not the only ones we face and the statements contained elsewhere in this annual report, including our financial statements, should be read together with these risk factors. The occurrence of any of, or a combination of, the following risks or additional risks and uncertainties not presently known to us or that we currently believe to be immaterial could materially and adversely affect our business, financial position, results of operations or cash flows. Our actual results could differ materially from those anticipated in the forward-looking statements as a result of specific factors, including the risks and uncertainties described below.

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# Our business is affected by general business and economic conditions, which could materially and adversely affect our business, financial position, results of operations or cash flows.

Demand for our products and services is affected by a number of general business and economic conditions. A decline in the Russian, Kazakhstan, Ukraine, Uzbekistan, Kyrgyzstan or Cyprus financial markets or general economies could materially and adversely affect our business, financial position, results of operations or cash flows. Our profit margins, as well as overall demand for our services, could decline as a result of a number of factors beyond our control, including economic recessions, changes in customer preferences, investor and consumer confidence, inflation, availability of credit, fluctuation in interest and currency exchange rates and changes in the fiscal or monetary policies of governments in the regions in which we operate.

We cannot predict the duration of current economic conditions, or the timing or strength of any future activities in our markets. Weakness in the markets in which we operate could have a material adverse effect on our business, financial condition, results of operations or cash flows. We may have to close underperforming facilities from time to time as warranted by general economic conditions and/or weakness in the markets in which we operate. This, combined with our financial commitments could negatively impact our business, financial conditions or cash flows.

# We operate in emerging consumer financial services sector in Eastern Europe and Central Asia, which is a competitive landscape where increased competition from larger service providers with greater resources or superior service offerings could materially and adversely affect our business, financial position, results of operations or cash flows.

We derive our revenues from brokerage, banking and financial services businesses serving customers in Russia, Kazakhstan, Ukraine, Uzbekistan, Kyrgyzstan and Cyprus. Investing by retail customers, particularly in U.S. and European securities, is an emerging market in these countries, and we might expect to encounter increased price competition as this industry matures and new online brokerage services become available. We believe we may experience competitive pressures in these and other areas as existing or new competitors seek to obtain market share by competing on the basis of price or service. In addition, our retail brokerage business will likely face pressure from larger competitors, which may be better able to offer a broader range of complementary products and services to retail brokerage clients in order to win their trading business. Our inability to compete effectively with our competitors could materially and adversely affect our business, financial position, results of operations or cash flows.

# Failure to meet capital adequacy and liquidity guidelines could affect the financial condition and operations of our subsidiaries.

Our subsidiary companies must meet certain ongoing capital and liquidity standards, subject to evolving rules and qualitative judgments by government regulators regarding the adequacy of their capital and internal assessment of their capital needs. These net capital rules may limit the ability of each subsidiary to transfer capital to us. New regulatory capital, liquidity, and stress testing requirements may limit or otherwise restrict how each subsidiary utilizes its capital, and may require us to increase our capital and/or liquidity or to limit our growth. Failure by our subsidiaries to meet minimum capital requirements could result in certain mandatory and additional discretionary actions by regulators that, if undertaken, could adversely affect our business, financial position, results of operations or cash flows.

#### We may suffer significant losses from credit exposures.

Our business is subject to the risk that a customer, counterparty or issuer will fail to perform its contractual obligations, or that the value of collateral held to secure obligations will prove to be inadequate to cover their obligations to us. We are also subject to the same risk in connection with our own failures in connection with our proprietary trading. While we have policies and procedures designed to manage this risk, the policies and procedures may not be fully effective to protect us against the risk of loss. Our exposure results principally from repurchase and reverse repurchase agreements, margin lending, clients' options trading, futures activities, securities lending, our role as counterparty in financial contracts, investing activities, and trading our proprietary trading.

When we purchase securities on margin, borrow on lines of credit collateralized by securities, or trade options or futures, we are subject to the risk that we, or our customers, may default on those obligations when the value of the securities and cash in our own proprietary or in the customers' accounts falls below the amount of the indebtedness. Abrupt changes in securities valuations and the failure to meet margin calls could result in substantial financial losses.

We have exposure to credit risk associated with our proprietary investments. Our investments are subject to price fluctuations as a result of changes in the Russia, Kazakhstan and U.S. financial markets' assessment of credit quality. Loss in securities value can negatively affect our financial performance and earnings if our management determines that such securities are other than temporarily impaired. The evaluation of whether other-than-temporary impairment (OTTI) exists is a matter of judgment, which includes the assessment of several factors. If our management determines that a security is OTTI, the cost basis of the security may be adjusted and a corresponding loss may be recognized in current earnings. Deterioration in the value of securities held in our proprietary portfolio could result in the recognition of future impairment charges. Even if a security is not considered OTTI, if we were forced to sell the security sooner than intended we may have to recognize any unrealized losses at that time.

We rely upon the use of credit arrangements as a significant component of our trading strategy. We are constantly searching for reliable counterparties for such transactions. Our inability to access an adequate pool of quality reliable counterparties to engage with could limit our ability to undertake certain transactions, which could negatively impact our business, results of operations and cash flows.

# Our investments can expose us to a significant risk of capital loss.

We use a significant portion of our capital to engage in a variety of investment activities. We have relied on leveraging to increase the size of our proprietary portfolio. As a result, we might face risks of illiquidity, loss of principal and revaluation of assets. The companies in which we invest may concentrate on markets which are or may be disproportionately impacted by pressures in the sectors on which they focus, and their existing business operations or investment strategy may not perform as projected. As a result, we may suffer losses from our investment activities.



Our proprietary portfolio is leveraged and concentrated in relatively few companies. A substantial portion of our proprietary portfolio is currently invested in one company. A consequence of this investment strategy is that our investment returns could be materially and adversely affected if this investment does not perform as anticipated. Moreover, because we rely on leverage in our portfolio, when an investment such as this does not perform within the time horizon we project, we face significant risk of either having to close the position at a time when the market price or liquidity might be unfavorable, or extending financing arrangements beyond the time frame initially anticipated, which can result in paying higher financing costs than projected. If a significant investment such as this fails to perform as anticipated our return on investment, business, liquidity, cash flow, financial condition and results of operations could be materially negatively affected and the magnitude of the loss could be significant.

Even if we follow our investment policies we cannot give assurance that the value of the investment will be profitable. For example, an increase in interest rates, a general decline in the stock markets, delays in timing of anticipated events, an inability to identify and engage suitable counterparties, or other market conditions adverse to companies or investments of the type in which we invest could result in a decline in the value of our investments. Additionally, changes in existing laws, rules or regulations, or judicial or administrative interpretations thereof, or new laws, rules or regulations could have an adverse impact on the businesses and industries in which we invest.

# We are subject to risks associated with our securities lending business

We engage in securities "borrowed and loaned" business in which we borrow securities from one party and lend them to another. As a result, market risk in our securities lending business arises when the market value of securities borrowed declines relative to the cash we post as collateral with the lender; and when the market value of securities we have loaned increases relative to the cash we have received as collateral from the borrower. Market value fluctuations in our securities lending business are measured daily and any exposure versus cash received or posted is settled daily with counterparties. In addition, credit risk from our securities lending operations arises if a lender or borrower defaults on an outstanding securities loan or borrowing transaction and the cash or securities they are holding is insufficient to cover the amount they owe us for that receivable. Finally, there is systemic risk associated with the concentration of clearing and related functions in covered clearing agencies involved in securities lending activities. The market and credit risks associated with our securities lending business have the potential of adversely impacting our business, financial condition and results of operations.

#### Operating risks associated with our securities lending business may result in counterparty losses, and in certain circumstances, potential financial liabilities

As part of our securities lending business, we lend securities to banks and broker-dealers. In these securities lending transactions, the borrower is required to provide and maintain collateral at or above regulatory minimums. Securities on loan are marked to market daily to determine if the borrower is required to pledge additional collateral. We must manage this process and mitigate the associated operational risks. Failure to mitigate such operational risks could result in financial losses for counterparties in the securities lending business apart from the risks of collateral investments. Additionally, in certain circumstances, we could potentially be held liable for the failure to manage any such risks.



# Larger and more frequent capital commitments in our trading and underwriting business activities increases the potential for us to incur significant losses

We commit our capital to maintain trading positions in the equity, convertible securities and debt markets. We may enter into large transactions in which we commit our own capital. The number and size of these large transactions may adversely affect our results of operations in a given period. Although we may take measures to manage market risk, such as employing position limits and using quantitative risk measures, we may incur significant losses from our trading activities due to leverage, market fluctuations and volatility. To the extent that we own assets, i.e., have long positions, in any of those markets, a downturn in the value of those assets or in those markets could result in losses. Conversely, to the extent we have sold assets we do not own, i.e., have short positions, in any of those markets, an upturn in those markets could expose us to potentially large losses as we attempt to cover our short positions by acquiring assets in a rising market.

#### We may need to raise additional capital, and we cannot be sure that additional financing will be available.

To satisfy or refinance existing obligations and support the development of our business, we depend on our ability to generate cash flow from operations and to borrow funds and issue securities in the capital markets. We may require additional financing for liquidity, capital requirements or growth initiatives. We may not be able to obtain financing on terms and at interest rates that are favorable to us or at all. Any inability by us to obtain financing in the future could materially and adversely affect our business, financial position, results of operations or cash flows.

# We are dependent on our executive management team, in particular Timur Turlov. If we are unable to hire, engage and retain skilled personnel, our business, financial position, results of operations or cash flows could be materially and adversely affected.

We depend on the efforts, skill, reputations and business contacts of our executive management team, in particular Timur Turlov, and the management teams of our subsidiaries. We believe our success depends, to a significant extent, upon the experience of these individuals, whose continued service is not guaranteed. If certain individuals leave or are otherwise no longer available, we may not be able to replace them with comparable capable personnel.

The pool of experienced and qualified employee candidates might be limited in the geographical areas where we conduct business and competition for skilled employees might be significant. We are dependent, in part, on our continued ability to hire, engage and retain skilled employees. Additionally, we rely upon experienced managerial, marketing and support personnel to effectively manage our business and to successfully promote our range of services. If we do not succeed in engaging and retaining skilled employees and other personnel, we may be unable to meet our objectives and, as a result, our business, financial position, results of operations or cash flows could be materially and adversely affected.



#### Interruptions in the proper functioning of our information technology, or "IT" systems, including from cybersecurity threats, could disrupt operations and cause unanticipated increases in costs or decreases in revenues, or both.

Our broker-dealer, financial services and banking businesses are highly dependent on processing, on a daily basis, a large number of communications and increasingly complex transactions across diverse markets, in various languages. The financial, accounting, or other data processing systems we or the firms that clear transactions on behalf of our customers use may fail to operate properly or become disabled as a result of events that are wholly or partially beyond our control, including a disruption of electrical or communications services or our inability to occupy one or more of our facilities. The inability of these systems to accommodate an increasing volume of transactions could also constrain our ability to expand our business operations. If any of these systems do not operate properly or are disabled, or if there are other shortcomings or failures in our internal processes, personnel, or systems, we could suffer impairment to our liquidity, financial loss, a disruption of business, liability to clients, regulatory intervention, or reputational damage.

We also face the risk of operational failure at any of the exchanges, depositories, clearing houses, clearing firms or other financial intermediaries we use to facilitate our customer transactions. Any such failure or termination could adversely affect our ability to effect transactions and to manage our exposure to risk.

Our ability to conduct business may also be adversely impacted by a disruption in the infrastructure that supports our business and the communities in which we and third parties with whom we conduct business are located, including disruption involving electrical, communications, transportation, or other services, whether due to fire, other natural disaster, power or communications failure, act of terrorism, war, or otherwise. We have employees in a number of cities in Russia, Kazakhstan, Ukraine, Kyrgyzstan, Uzbekistan and Cyprus, all of who need to work and communicate as an integrated team. If a disruption occurs in one location and our employees in that location are unable to communicate with or travel to other locations, our ability to service and interact with our customers may suffer, and we may not be able to successfully implement contingency plans that depend on communication or travel. We do not maintain insurance policies to mitigate these risks because it may not be available or may be more expensive than the perceived benefit. Further, any insurance that we may purchase to mitigate certain of these risks may not cover these losses.

Our operations rely on the secure processing, storage, and transmission of confidential and other information in our computer systems and networks. Our computer systems, software, and networks may be vulnerable to unauthorized access, computer viruses or other malicious code, and other events that could have a security impact. The occurrence of one or more of these events could: (a) jeopardize confidential and other information processed by, stored in, and transmitted through our computer systems and networks of our customers or other third parties with which we conduct business; or (b) otherwise cause interruptions or malfunctions in our operations of the operations of our customers or other exposures, and we may be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures, and we may be subject to litigation and financial losses that are either not insured against or not fully covered through any insurance. In addition, new and expanding data privacy laws and regulations are in effect in many, if not all, of the jurisdictions where we conduct business. These pose increasingly complex compliance challenges, which may increase compliance costs, and any failure to comply with data privacy laws and regulations could result in significant penalties.

Cyber incidents can result from deliberate attacks or unintentional events. These incidents can include, but are not limited to, gaining unauthorized access to digital systems for purposes of misappropriating assets or sensitive information, corrupting data, or causing operational disruption. Cybersecurity attacks in particular are becoming more sophisticated and include, but are not limited to, malicious software, attempts to gain unauthorized access to data (either directly or through our vendors) and other electronic security breaches. Despite our security measures, our IT systems and infrastructure or those of our third parties may be vulnerable to such cyber incidents. The result of these incidents could include, but are not limited to, disrupted operations, misstated or misappropriated financial data, theft of our intellectual property or other confidential information (including of our customers, suppliers and employees), liability for stolen assets or information, increased cyber security protection costs and reputational damage adversely affecting customer or investor confidence. In addition, if any information about our customers, including payment information, were the subject to litigation or other claims by the affected customers which could result in monetary damage awards against us. We have incurred costs and may incur significant additional costs in order to implement the security measures we feel are appropriate to protect our IT systems.

# We face risks relating to doing business internationally that could materially and adversely affect our business, financial position, results of operations or cash flows.

Our business operates and serves customers in certain foreign countries, including Russia, Kazakhstan, Ukraine, Uzbekistan, Kyrgyzstan and Cyprus. There are certain risks inherent in doing business internationally, including:

- economic volatility and sustained economic downturns;
- difficulties in enforcing contractual and intellectual property rights;
- currency exchange rate fluctuations and currency exchange controls;
- changes in the securities brokerage and banking laws and regulations;
- difficulties in developing, staffing, and simultaneously managing a number of foreign operations;
- potentially adverse tax developments;
- exposure to different legal standards;
- political or social unrest, including terrorism;
- · risks related to government regulation and uncertain protection and enforcement of our intellectual property rights; and
- the presence of corruption in certain countries.

One or more of these factors could materially and adversely affect our business, financial position, results of operations or cash flows.

#### The countries in which we operate have changing regulatory regimes, regulatory policies, and interpretations.

The countries in which we operate our financial services business have differing regulatory regimes governing the operation of broker-dealers in each country, the transfer of funds to and from such countries, and other aspects of the finance, investment and banking industries. These provisions were promulgated during changing political circumstances, are continuing to change, and may be relatively untested, particularly insofar as they apply to foreign investments by residents of various countries. Therefore, there may exist little or no administrative or enforcement history or established practice that can aid us in evaluating how the regulatory regimes may impact our operations. It is possible that those governmental policies will change or that new laws and regulations, administrative practices or policies, or interpretations of existing laws and regulations will materially and adversely affect our activities in one or more of the countries where we operate. Further, since the history and practice of industry regulation is limited, our activities may be particularly vulnerable to the decisions and positions of individuals, who may change, be subject to external pressures, or administer regulations that impact the business and financial communities generally, including changes to the laws governing taxation, foreign ownership, electronic commerce, client privacy and security of client data. In addition, changes to these rules and regulations could result in limitations on the lines of business we conduct, modifications to our business practices, more stringent capital and liquidity requirements, or additional costs. These changes may also require us to invest significant management attention and resources to evaluate and make necessary changes to our compliance, risk management, treasury and operations functions.

# We are exposed to foreign currency fluctuations that could negatively impact our financial results.

Because our business is conducted outside the United States, we face exposure to adverse movements in foreign currency exchange rates. These exposures may change over time as business practices evolve, and they could have a material adverse impact on our financial results and cash flows. Our functional currency is the United States dollar, the functional currencies of our subsidiary companies include the Russian ruble, European euro, Ukrainian hryvnia, Uzbekistani som and the Kazakhstani tenge. For financial reporting purposes, those currencies are translated into United States dollars as the reporting currency. Assets and liabilities are translated at the exchange rate in effect at the balance sheet dates. Revenues and expenses are translated at the average rate of exchange prevailing during the reporting period. As the value of the functional currencies of our subsidiaries weakens against the United States dollar we may realize losses arising as a result of translating such foreign currencies to U.S. dollars.

We conduct operations in a number of different countries involving transactions denominated in a variety of currencies. This subjects us to currency exchange rate risk. Fluctuations in currency exchange rates have had, and will continue to have, an impact on our results of operations. We cannot assure that such currency exchange rate fluctuations will not adversely impact our operating results, cash flows and financial condition. While we may employ strategies to hedge against currency fluctuations, the use of such strategies can also result in the loss of potential benefits that might result from favorable exchange rate fluctuations.

# We are dependent upon our relationship with U.S. securities broker-dealer and clearing firms to receive and transmit funds internationally.

Funds invested by our customers in securities of U.S. companies are transmitted to U.S. registered securities broker-dealer and clearing firms. Funds from the sale of securities are transmitted from such U.S. registered securities broker-dealer and clearing firms back to us through international banking electronic transfers, which can experience clerical and administrative mistakes, be subject to technical interruption, be delayed, or otherwise fail to work as planned. We do not have any control over these funds transfers. Failures or substantial delays in funds transfers could impair our customer relationships.

#### We may be unable to identify, acquire, close or integrate acquisition targets successfully.

Acquisitions are a component of our growth strategy; however, there can be no assurance that we will be able to continue to grow our business through acquisitions as we have done historically or that any businesses acquired will perform in accordance with expectations or that business judgments concerning the value, strengths and weaknesses of businesses acquired will prove to be correct. We will continue to analyze and evaluate the acquisition of strategic businesses or product lines with the potential to strengthen our industry position or enhance our existing service offerings. We cannot assure you that we will identify or successfully complete transactions with suitable acquisition candidates in the future, nor can we assure you that completed acquisitions will be successful. If an acquired business fails to operate as anticipated or cannot be successfully integrated with our existing business, financial condition, results of operations or cash flows could be materially and adversely affected.

In addition, there is substantial cost and time expended to complete post-closing integration of acquisitions, including human resource training, data and technology systems and operational processes. We may also incur unanticipated liabilities. Any such difficulties could disrupt our ongoing business, distract our management and employees, increase our expenses and adversely affect our results of operations. Furthermore, we cannot provide any assurance that we will realize the anticipated benefits and/or synergies of any such acquisition or investment.

# We could be adversely affected by violations of the anti-corruption and anti-criminal regulations in effect in the United States and the foreign jurisdictions where we conduct business.

The U.S. Foreign Corrupt Practices Act, or the "FCPA," and similar foreign anti-corruption laws generally prohibit companies and their intermediaries from making improper payments or providing anything of value to influence foreign government officials for the purpose of obtaining or retaining business or obtaining an unfair advantage. Recent years have seen a substantial increase in the global enforcement of anti-corruption laws and anti-criminal laws, with more frequent voluntary self-disclosures by companies, aggressive investigations and enforcement proceedings, resulting in record fines and penalties, increased enforcement activity, and increases in criminal and civil proceedings brought against companies and individuals.

We have operations in Russia, Kazakhstan, Ukraine, Kyrgyzstan, Uzbekistan and Cyprus. Enforcement officials interpret anti-corruption laws' prohibitions on improper payments to government officials to apply to officials like those of the Central Bank of the Russian Federation, the Committee for the Control and Supervision of the Financial Market and Financial Organizations of the National Bank of the Republic of Kazakhstan, the Center for Coordination and Development of Securities Market of the Republic of Uzbekistan, the National Commission for securities markets of Ukraine and the Cyprus Securities and Exchange Commission, the principal regulatory bodies that would control and monitor our operations in Russia, Kazakhstan, Ukraine, Uzbekistan and Cyprus. Our internal policies and those of our subsidiaries provide for compliance with all applicable anti-corruption and anti-criminal laws. Despite our training and compliance programs, we cannot assure you that our internal control policies and procedures always will protect us from unauthorized reckless or criminal acts committed by our employees, agents or independent contractors outside the scope of their employment. In the event that we believe or have reason to believe that our employees, agents or distributors have or may have violated applicable anti-corruption and anti-criminal laws, we may be required to investigate or have outside counsel investigate the relevant facts and circumstances, which can be expensive and require significant time and attention from senior management. Violations of these laws may result in severe criminal or civil sanctions, which could disrupt our business and result in a material adverse effect on our business, financial condition, results of operations and cash flows.

# We are a holding company with little or no operations of our own other than the funding and management of our operating subsidiaries, however, our financial statements are presented on a consolidated basis.

Our operations are conducted primarily through our subsidiaries and our ability to generate cash to fund our operations and expenses, to pay dividends or to meet debt service obligations is highly dependent on the earnings and the receipt of funds from our subsidiaries through dividends or intercompany loans. Deterioration in the financial condition, earnings or cash flow of our subsidiaries for any reason could limit or impair their ability to pay such distributions. Additionally, to the extent our subsidiaries are restricted from making such distributions under applicable law or regulation or under the terms of financing arrangements, or are otherwise unable to provide funds to the extent of our needs, there could be a material adverse effect on our business, financial condition, results of operations or cash flows.



#### Timur Turlov has control over key decision making as a result of his ownership of a majority of our voting stock.

Timur Turlov, our chief executive officer and chairman of our board of directors, beneficially owns approximately 73.0% of our outstanding common stock. Mr. Turlov currently has sole voting control of FRHC and can control the outcome of matters submitted to stockholders for approval, including the election of directors, stock splits, recapitalization, and any merger, consolidation, or sale of all or substantially all of our assets. In addition, Mr. Turlov has the ability to control our management and affairs as a result of his position as our chief executive officer and his ability to control the election of our directors. As a board member and officer, Mr. Turlov owes fiduciary duties to our stockholders and must act in good faith and in a manner he reasonably believes to be in the best interests of our stockholders. As a stockholder, however, Mr. Turlov is entitled to vote his shares of common stock according to his personal interests, which may not always be in the interest of our stockholders generally. Mr. Turlov is prohibited from membership on our audit committee under the terms or our audit committee charter adopted by our board of directors.

# Our common stock has a limited public market, and the market price of our common stock may be volatile and could decline.

There is a limited public market for our common stock traded on the OTCQX. We cannot assure you of the level of trading activity for our common stock will increase or be sustained. In the absence of an active public trading market you may not be able to sell our shares in open market transactions. An inactive market may also impair our ability to raise capital to fund operations by selling common stock and may impair our ability to make strategic investments by using our common stock as consideration. In addition, the market price of our common stock may fluctuate significantly. Among the factors that could affect our stock price are:

- industry or general market conditions;
- domestic and international economic factors unrelated to our performance;
- country risk associated with the countries in which we conduct operations;
- changes in our customers' preferences;
- new regulatory pronouncements and changes in regulatory guidelines;
- · lawsuits, enforcement actions and other claims by third parties or governmental authorities;
- actual or anticipated fluctuations in our quarterly operating results;
- changes in securities analysts' estimates of our financial performance or lack of research coverage and reports by industry analysts;
- actions by large position stockholders, including future sales of our common stock;
- announcements by us of significant impairment charges;
- speculation in the press or investment community;
- investor perception of us and our industry;
- changes in market valuations or earnings of similar companies;
- · announcements by us or our competitors of significant contracts, acquisitions, dispositions or strategic partnerships;
- war, terrorist acts, civil unrest and epidemic disease;
- any future sales of our common stock or other securities;
- · additions or departures of key personnel; and
- misconduct or other improper actions of our employees.

Stock markets can experience extreme volatility unrelated to the operating performance of any particular company. These broad market fluctuations may adversely affect the trading price of our common stock. In the past, following periods of volatility in the market price of a company's securities, class action litigation has often been instituted against the affected company. Any litigation of this type brought against us could result in substantial costs and a diversion of our management's attention and resources, which could materially and adversely affect our business, financial position, results of operations or cash flows.

# Future offerings of securities which would rank senior to our common stock may adversely affect the market price of our common stock.

Our Articles of Incorporation authorize our board of directors to fix the relative rights and preferences of our 20,000,000 shares of authorized preferred stock, without approval from our stockholders. This could affect the rights of our common stockholders regarding, among other things, voting, distributions, dividends and liquidation. We could also use the preferred stock to deter or delay a change in control of FRHC that may be opposed by our management, even if the transaction might be favorable to our common stockholders.

If, in the future, we decide to issue debt or equity securities that rank senior to our common stock, it is likely that such securities will be governed by an indenture or other instrument containing covenants restricting our operating flexibility. Additionally, any convertible or exchangeable securities that we issue in the future may have rights, preferences and privileges more favorable than those of our common stock and may result in dilution to owners of our common stock. We and, indirectly, our stockholders, will bear the cost of issuing and servicing such securities. Because our decision to issue debt or equity securities in any future offering will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing or nature of our future offerings. Thus, holders of our common stock will bear the risk of our future offerings reducing the market price of our common stock and diluting the value of their stock holdings in FRHC.

# Fulfilling our obligations incident to being a public company, including with respect to the requirements of and related rules under the Sarbanes-Oxley Act and the Dodd-Frank Act, are expensive and time-consuming, and any delays or difficulties in satisfying these obligations could have a material adverse effect on our future results of operations and our stock price.

We are subject to extensive corporate governance, reporting and accounting disclosure requirements under U.S. securities laws and regulations of the SEC. In addition, when appropriate we intend to seek a listing of our common stock on a U.S. exchange or market. These laws and the listing standards of exchanges and markets impose certain compliance requirements, costs and obligations on listed companies. The changes necessitated by publicly listing our equity on a securities exchange will require a significant commitment of additional resources and management oversight which will increase our operating costs. Further, to comply with the requirements of being a public company, we may need to undertake various actions, such as implementing additional internal controls and procedures and hiring additional accounting or internal audit staff. In addition, we may identify control deficiencies which could result in a material weakness or significant deficiency.

The expenses associated with being a public company include auditing, accounting and legal fees and expenses, investor relations expenses, increased directors' fees and director and officer liability insurance costs, registrar and transfer agent fees and listing fees, as well as other expenses. As a public company, we may be required, among other things, to define and expand the roles and the duties of our board of directors and its committees and institute more comprehensive compliance and investor relations functions. Failure to comply with Sarbanes-Oxley Act or Dodd-Frank Act could potentially subject us to sanctions or investigations by the SEC or other regulatory, exchange or market authorities.

# We do not intend to pay dividends on our common stock for the foreseeable future and, consequently, your ability to achieve a return on your investment will depend on appreciation in the price of our common stock.

We do not intend to declare and pay dividends on our common stock for the foreseeable future. We currently intend to use our future earnings, if any, to repay debt, to fund our growth, to develop our business, for working capital needs and for general corporate purposes. Therefore, we are not likely to pay dividends on our common stock for the foreseeable future, and the success of an investment in shares of our common stock will depend upon any future appreciation in their value. There is no guarantee that shares of our common stock will appreciate in value or even maintain their current value. Payments of dividends, if any, will be at the sole discretion of our board of directors after taking into account various factors, including general and economic conditions, our financial condition and operating results, our available cash and current and anticipated cash needs, capital requirements, contractual, legal, tax and regulatory restrictions and implications of the payment of dividends by us to our stockholders or by our subsidiaries to us, and such other factors as our board of directors may deem relevant. In addition, our operations are conducted almost entirely through our subsidiaries. As such, to the extent that we determine in the future to pay dividends on our common stock, none of our subsidiaries will be obligated to make funds available to us for the payment of dividends. Further, Nevada law imposes additional requirements that may restrict our ability to pay dividends to holders of our common stock.

# If we were to list on a national market or exchange such as NASDAQ we would be deemed to be a "controlled company" within the meaning of their rules and, as a result, we would qualify for exemptions from certain corporate governance requirements. You will not have the same protections afforded to stockholders of companies that are subject to such requirements.

Timur Turlov controls a majority of the voting power of our outstanding common stock. Accordingly, we expect to qualify as a "controlled company" within the meaning of exchange or markets corporate governance standards. Under such rules, a company of which more than 50% of the voting power is held by an individual is a "controlled company" and may elect not to comply with certain corporate governance standards, including:

- the requirement that a majority of the board of directors consist of independent directors;
- the requirement that we have an audit committee that is composed entirely of independent directors with a written charter addressing the committee's purpose and responsibilities;
- the requirement that our nominating and corporate governance committee be composed entirely of independent directors with a written charter addressing the committee's purpose and responsibilities;
- the requirement that we have a compensation committee that is composed entirely of independent directors with a written charter addressing the committee's purpose and responsibilities; and
- the requirement for an annual performance evaluation of the nominating and corporate governance and compensation committees.

If we make and are subsequently granted an exchange or market listing, we intend to utilize some or all of these exemptions. Currently we do have a majority of independent directors on the board of directors. Our nominating and corporate governance committee and compensation committee do not consist entirely of independent directors, however our committee charters provide for annual performance evaluations. Our status as a controlled company could make our common stock less attractive to some investors or otherwise harm our stock price.

# Item 1B. Unresolved Staff Comments

None.

#### Item 2. Properties

We do not own any real estate or other physical properties that are materially important to our operation. Our principal executive offices are located at "Essentai Tower BC, Floor 7, 77/7 Al Farabi Ave. Almaty, Kazakhstan 050040.

We currently lease office space for 76 retail, executive, administrative and operational facilities in Eastern Europe, Central Asia, Europe and the U.S, including 15 brokerage and financial services offices in Russia that also provide banking services to firm customers. Our total leased square footage is approximately 240,000 square feet for which we incur rent expense of approximately \$470,000 per month. For additional information regarding our office lease commitments see Note 28 – Commitments and Contingent Liabilities of our consolidated financial statements.

#### Item 3. Legal Proceedings

The securities industry is highly regulated and many aspects of our business involve substantial risk of liability. In recent years, there has been an increasing incidence of litigation involving the brokerage industry, including class action suits that generally seek substantial damages, including in some cases punitive damages. Compliance and trading problems that are reported to federal, state and provincial regulators, exchanges or other self-regulatory organizations by dissatisfied customers are investigated by such regulatory bodies, and, if pursued by such regulatory body or such customers, may rise to the level of arbitration or disciplinary action. We are also subject to periodic governmental and regulatory audits and inspections.



From time to time, we, or our subsidiaries may be named as defendants in various routine legal proceedings, claims, and regulatory inquiries arising out of the ordinary course of our business. Management believes that the results of these routine legal proceedings, claims, and regulatory matters will not have a material adverse effect on our financial condition, or on our operations and cash flows. However, we cannot estimate the legal fees and expenses to be incurred in connection with these routine matters and, therefore, are unable to determine whether these future legal fees and expenses will have a material impact on our operations and cash flows. It is our policy to expense legal and other fees as incurred.

#### Item 4. Mine Safety Disclosures

Not applicable.

# PART II

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securitie

Our common stock is quoted on the OTCQX Best Market of the OTC Markets Group, Inc., under the symbol "FRHC". Over-the-counter quotations on the OTCQX Best Market reflect interdealer prices without retail mark-up, mark-down, or commission and may not necessarily represent actual transactions.

#### Holders

As of June 12, 2019, we had approximately 648 shareholders of record. The number of record holders was determined from the records of our stock transfer agent and does not include beneficial owners of common stock whose shares are held in the names of various securities brokers, dealers, and registered clearing houses or agencies.

### Dividends

We have not declared or paid a cash dividend on our common stock during the past two fiscal years. Any payment of cash dividends on stock in the future will be at the discretion of our board of directors and will depend upon our results of operations, earnings, capital requirements, financial condition, future prospects, contractual and legal restrictions and other factors deemed relevant by our board of directors. We currently intend to retain any future earnings to fund the operation, development and expansion of our business, and therefore we do not anticipate paying any cash dividends on common stock in the foreseeable future.

#### Securities Authorized for Issuance Under Equity Compensation Plans

Information regarding securities authorized for issuance under our equity compensation plans is set forth under the heading "Equity Compensation Plans" in "Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters" in Item 12 of this annual report.

#### **Recent Sales of Unregistered Securities**

During the twelve months ended March 31, 2019, we did not sell any unregistered shares of our equity securities.

#### **Issuer Purchases of Equity Securities**

We did not repurchase any equity securities of the Company during the fiscal year ended March 31, 2019.

# Stock Performance Graph

This information is not required to be provided by smaller reporting companies.

#### Item 6. Selected Financial Data

This information is not required to be provided by smaller reporting companies.

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with, and is qualified in its entirety by, our audited consolidated financial statements and the related notes thereto included in this annual report. This discussion contains certain forward-looking statements that involve risks and uncertainties, as described under the heading "Special Note about Forward-Looking Information" in this annual report. Actual results could differ materially from those projected in the forward-looking statements. For additional information regarding these risks and uncertainties, please see the disclosure under the heading "Risk Factors" in Item 1A or Part I of this annual report.

This discussion summarizes the significant factors affecting our consolidated operating results, financial condition, liquidity and capital resources during the fiscal years ended March 31, 2019 and 2018.

#### Overview

We own several operating subsidiaries that conduct full-service retail securities brokerage, investment counseling, securities trading, investment banking and underwriting services in Eastern Europe and Central Asia. We are headquartered in Almaty, Kazakhstan, with supporting administrative offices in Russia, Cyprus and the United States.

Our companies are professional participants of the KASE, AIX, MOEX, SPB, UZSE and Ukrainian Exchange. We operate a brokerage office in Cyprus that serves to provide our clients with operations support and access to the investment opportunities, relative stability, and integrity of the U.S. and European securities markets, which under the regulatory regimes of many jurisdictions where we operate do not currently allow investors direct access to international securities markets.

We provide a comprehensive array of financial services to our target retail audience which is upper middle class individuals and businesses seeking to diversify their investment portfolios to manage economic risk associated with political, regulatory, currency, banking, and national uncertainties. Our customers are provided online tools and retail locations to establish accounts and conduct securities trading on transaction-based pricing. We market to our customer demographic through a number of channels, including telemarketing, training seminars and investment conferences, print and online advertising using social media, mobile app and search engine optimization activities.

# Significant Events

During our second fiscal quarter 2019, our common stock began trading on the OTCQX® Best Market, a premium market operated by OTC Markets Group, Inc. Previously, our common stock was trading on the OTC Pink® Open Market. During our fourth fiscal quarter, our common stock was also approved for listing on the Kazakhstan Stock Exchange (KASE) Alternative Market. We elected to list our common stock on KASE so our Kazakhstani shareholders can take advantage of tax benefits available to them when trading a KASE listed security and to provide them the ability to transact in our securities in a local market during regular business hours. The KASE was established in 1993 and is currently the leading stock exchange in the Central Asian region. It operates under a license issued by the National Bank of the Republic of Kazakhstan and is an affiliate member of the World Federation of Exchanges and member of the Federation of Euro-Asian Stock Exchanges. The KASE operates multiple financial markets including an equity and corporate bond market, government securities market, foreign exchange market, repo transaction market and derivatives market.

Subsequent to the end of fiscal 2019, in May 2019, Freedom KZ acted as the sole adviser and bookrunner for the placement of approximately \$132 million of Kazakhstani tenge denominated bonds of Eurasian Development Bank.

#### Financing Activities

During fiscal 2019, we placed Russian ruble denominated bonds of Freedom RU in Russia in the amount of approximately \$7.7 million. These bonds have a 12% fixed annual coupon rate and mature in February 2022.

During fiscal 2019, we placed United States dollar denominated bonds of Freedom KZ in Kazakhstan in the amount of approximately \$15.8 million net of repurchases. These bonds have an 8% fixed annual coupon rate and maturity dates ranging from June 2020 and June 2021.

During the fiscal year ended March 31, 2019, we retired Kazakhstani tenge denominated bonds of Asyl and Freedom KZ which had a carrying value of \$4 million as of March 31, 2018.

# Financial Results

During the year ended March 31, 2019, we realized total net revenue of approximately \$74.3 million, net income of approximately \$7.1 million and basic and diluted earnings per share of approximately \$0.12, compared to total net revenue of approximately \$57.7 million, net income of approximately \$18.2 million and \$0.55 basic and \$0.54 diluted earnings per share during the year ended March 31, 2018.

All dollar amounts reflected under the headings "Results of Operations," "Liquidity and Capital Resources," and "Cash Flows" in this Management's Discussion and Analysis of Financial Condition and Results of Operations are presented in thousands of U.S. dollars unless the context indicates otherwise.

#### **Results of Operations**

The following year to year comparison of our financial results is not necessarily indicative of future results.

	Year Ended March 31, 2019			Year Ended Mare (Recast	· · · · · · · · · · · · · · · · · · ·
	А	mount	%	Amount	%
Revenue:					
Fee and commission income	\$	44,316	60% \$	5 12,174	21%
Net gain on trading securities		20,162	27%	34,227	59%
Interest income		13,925	19%	8,835	16%
Net gain on derivatives		-	0%	643	1%
Net (loss)/gain on foreign exchange operations		(4,118)	(6%)	1,878	3%
Total revenue, net		74,285	100%	57,757	100%
Expense:					
Interest expense		14,649	20%	14,735	26%
Fee and commission expense		6,238	8%	2,288	4%
Operating expense		43,134	58%	21,700	38%
Provision for impairment losses		1,498	2%	423	1%
Other expense/(income), net		236	0%	(4)	0%
Loss from disposal of subsidiary		15	0%	-	<u>    0</u> %
Total expense		65,770	88%	39,142	69%
Net income before income tax		8,515	12%	18,615	32%
Income tax expense		(1,368)	(2%)	(418)	(1%)
Net income		7,147	10%	18,197	31%
Other comprehensive income/loss					
Changes in unrealized gain on investments available-for-sale, net of tax effect		-	0%	(76)	0%
Reclassification adjustment relating to available-for-sale investments disposed of in the					
period, net of tax effect		22	0%	54	0%
Foreign currency translation adjustments, net of tax		(15,517)	(21%)	(598)	(1%)
Comprehensive income/(loss)	\$	(8,348)	(11%) §	8 17,577	<u>30</u> %

\* Reflects percentage of total revenues, net.



#### Revenue

We derive revenue primarily from gains realized from fee and commission income earned from our retail brokerage clients, fees and commission from investment banking services, our proprietary trading activities and interest income.

	Year Ended March 31, 2018 Year Ended March 31, 2019 (Recast)					Change		
	A	mount	%	Amount	%	Amount	%	
Fee and commission income	\$	44,316	60%	\$ 12,174	21%	\$ 32,142	264%	
Net gain on trading securities		20,162	27%	34,227	59%	(14,065)	(41%)	
Interest income		13,925	19%	8,835	16%	5,090	58%	
Net gain on derivatives		-	0%	643	1%	(643)	(100%)	
Net (loss)/gain on foreign exchange operations		(4,118)	(6%)	1,878	3%	(5,996)	(319%)	
Total revenue, net	\$	74,285	100%	\$ 57,757	100%	\$ 16,528	29%	

During the years ended March 31, 2019 and 2018, we realized total net revenue of \$74,285 and \$57,757 respectively. Revenue during the year ended March 31, 2019, was significantly higher than during the year ended March 31, 2018, primarily due to realizing higher fee and commission revenues and interest income during the year ended March 31, 2019. These increases were partially offset by decreases in net gain on our proprietary trading activities and a net loss on foreign exchange operations.

*Fee and commission income.* Fees and commissions for brokerage services consisted principally of broker fees from customer trading and related banking services, underwriting and market making services. During the year ended March 31, 2019 and 2018, fees and commissions generated from brokerage and related banking services were \$44,316 and \$12,174, respectively, an increase of \$32,142.

During the year ended March 31, 2019, fees and commissions from brokerage services increased \$30,381 as compared to the year ended March 31, 2018. This growth resulted from a focus on developing this revenue stream to reduce our reliance on the results of our proprietary trading. During fiscal 2019 we increased the number of clients we serviced by expanding our branch office network via acquisitions and internal growth, increasing the number of our retail financial advisers, expanding the volume of analysts' reports available to our customer base and growth in trading activity by our existing customers. These factors also led to a \$2,714 increase in fees and commissions from our related banking services during the year ended March 31, 2019. Fees for bank services consist primarily of wire transfer fees, commissions for payment processing and commissions for currency exchange operations. These increases were partially offset by a \$1,248 decrease in fees and commissions realized from underwriting and market making services during the year ended March 31, 2019, due to our engaging in fewer underwritings and market making activities during fiscal 2019.

Net gain on trading securities. During the year ended March 31, 2019, we recognized a net gain on trading securities of \$20,162, which included \$25,535 of realized net gain and \$5,373 of unrealized net losses compared to a net gain of \$34,227 on trading securities for the year ended March 31, 2018, which included \$17,725 of realized net gain and \$16,502 of unrealized net gain. The primary contributing factors to the decrease in our net gain on trading securities during the year ended March 31, 2019, was the reduced size of the proprietary trading positions we held during the year ended March 31, 2019, as compared to the prior year, and the fact that the securities we held in our proprietary portfolio realized smaller increases in value during the year ended March 31, 2019.

Interest income. During the years ended March 31, 2019 and 2018, we recorded interest income from several sources: interest income on trading securities interest income on cash and cash equivalents held in financial institutions, reverse repurchase transactions and amounts due from banks. Interest income on trading securities consists of interest earned from investments in debt securities and dividends earned on equity securities held in our proprietary trading accounts. During the year ended March 31, 2019, we realized interest income of \$13,925 compared to \$8,835 for the year ended March 31, 2018. The increase in interest income of \$5,090 was the result of two factors, an increase in interest income on trading securities in the amount of \$5,970 and a \$880 decrease in interest income from reverse repurchase transactions and interest income due from banks and from loans to customers.

Interest income from trading securities was higher because we significantly increased our investments in interest bearing securities during the year ended March 31, 2019, as compared to the year ended March 31, 2018. Interest income from reverse repurchase transactions was smaller because we decreased the volume of reverse repurchase transactions in the year ended March 31, 2019 as compared to the prior year.

*Net gain on derivative*. On December 28, 2016, Freedom RU entered into a derivative instrument agreement with a related party that included a call option feature for the purchase of shares held by Freedom RU. This call option was classified as a derivative liability in the Consolidated Balance Sheets and measured at each reporting period using the Black-Scholes Model. The gain associated with this derivative instrument is recognized as gain on a derivative instrument in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss). In exchange for a \$2,629 premium paid upfront, this derivative instrument granted the holder the right to purchase 11.8 million shares of a top rated Russian commercial bank - Sberbank on June 14, 2017, at a strike price \$3.10 per share.

In connection with the transaction described in the preceding paragraph, we recorded a derivative liability of \$495 as of March 31, 2017. On June 14, 2017, the derivative instrument expired unexercised by the option holder, and the Company recognized a gain on the derivative instrument of \$482.

During the year ended March 31, 2018, Freedom KZ purchased foreign currency futures contracts to sell \$25,000 at the weighted average exchange rate of 345.63 Kazakhstani tenge/United States dollar in December 2017 and March 2018. As a result of the increase in the Kazakhstani tenge/United States dollar exchange rate during the year ended March 31, 2018, we recognized a \$161 gain on the trading of futures during the year ended March 31, 2018.

*Net (loss)/gain on foreign exchange operations.* Net (loss)/gain on foreign exchange operations resulted from revaluation of assets and liabilities denominated in currencies other than the reporting currency of each of our companies. During the year ended March 31, 2019, we realized a net loss on foreign exchange operations of \$4,118 compared to a \$1,878 net gain on foreign exchange operations during the year ended March 31, 2018. During fiscal 2019, we increased the amount of Kazakhstani tenge denominated financial assets we held, while the Kazakhstani tenge decreased in value by approximately 19% against the United States dollar. As a result, we realized a net of \$540 loss on foreign exchange revaluations on loans issued, loans received and trading securities, a \$2,363 loss on foreign exchange revaluations of corporate bonds issued by Freedom KZ indexed to the United States dollar, and a \$1,157 loss on the revaluation of a United States dollar denominated freedit line from JSC AsiaCredit Bank received by Freedom KZ during the year ended March 31, 2019.

#### Expense

	Year Ended M	rch 31, 2018 t)	Change			
	Amount	%	Amount	%	Amount	%
Interest expense	\$ 14,649	22%	\$ 14,735	38% \$	(86)	(1%)
Fee and commission expense	6,238	10%	2,288	6%	3,950	173%
Operating expense	43,134	66%	21,700	55%	21,434	99%
Provision for impairment losses	1,498	2%	423	1%	1,075	254%
Other expense / (income), net	236	0%	(4)	0%	240	(6,000%)
Loss from disposal of subsidiary	15	0%	-	0%	15	0%
Total expense	\$ 65,770	100%	\$ 39,142	100% \$	26,628	68%

During the years ended March 31, 2019 and 2018, we incurred total expenses of \$65770 and \$39,142, respectively. Expenses during the year ended March 31, 2019, increased primarily as a result of our continued efforts to grow our business.

Interest expense. During the year ended March 31, 2019, we recognized total interest expense of \$14,649, compared to total interest expense of \$14,735 during the year ended March 31, 2018. The decrease in interest expense totaling \$86 was primarily attributable to increased interest expense for customer deposits received totaling \$1,061, increased interest expense related to the issuance of debt securities totaling \$831, a \$289 increase in interest expense for loans received and a decrease in interest expense due to lower volumes of short-term financing attracted by means of securities repurchase agreements totaling \$2,267.

*Fee and commission expense.* During the year ended March 31, 2019, we recognized fee and commission expense of \$6,238, compared to fee and commission expense of \$2,288 during the year ended March 31, 2018. The increase was associated with higher commission fees paid to the Central Depository, stock exchanges and brokerage fees to our prime brokers of \$4,660 and was partially offset by a decrease in bank services commissions of \$710. The increases in fee and commission expense were the result of both growth in our client base and increased transaction volume from our existing clients.

*Operating expense.* During the year ended March 31, 2019, operating expense totaled \$43,134 compared to \$21,700 during the year ended March 31, 2018. The increase was primarily attributed to higher general and administrative expenses related to expansion of our operations and growth of our branch office network. In particular, the rise in operating expense during the year ended March 31, 2019, included increases of \$9,432 in payroll expense, \$3,116 in advertising expense, \$2,158 in rent expense as a result of relocating and expanding our head offices in Russia and Kazakhstan and opening a number of new branch offices, \$1,877 in equity compensation expense for equity awards made to employees in October 2018, \$784 in expense for office supplies, consumables and goods and materials used to furnish new branch offices, \$742 in office maintenance, \$633 in professional services fees, \$548 in depreciation and amortization expenses, \$451 in expenses for communication services, \$443 in software support expense, \$414 in utilities and \$836 related to taxes other than income tax, training and conference, and other expenses.

#### Provision for impairment losses.

During the year ended March 31, 2019, our provision for impairment losses was \$1,498, compared to \$423 during the year ended March 31, 2018We increased our provision because at March 31, 2019, we had significantly higher amounts of securities sold for which payment was receivable as of the reporting date compared to March 31, 2018.

# Income tax expense

We recognized net income before income tax of \$8,515 during the year ended March 31, 2019, and \$18,615 during the year ended March 31, 2018. During the year ended March 31, 2019, we realized income tax expense of \$1,368, compared to an income tax expense of \$418 during the year ended March 31, 2018. The change of the effective tax rates from 2.25% during the year ended March 31, 2018 to 16.07% during the year ended March 31, 2019, was the result of changes in the composition of the revenues we realized from our operating activities and the tax treatment of those revenues in the various foreign jurisdictions where our subsidiaries operate along with the incremental U.S. tax on GILTI.

#### Comprehensive income

Due to the depreciation of the Russian ruble by 13% and the Kazakhstani tenge by 19% against the United States dollar during the periods covered in this annual report, we realized a foreign currency translation loss of \$15,517 during the year ended March 31, 2019, compared to a foreign currency translation loss of \$598 during the year ended March 31, 2018. As a result of the factors discussed above, coupled with the significant increase in our foreign currency translation loss, during the year ended March 31, 2019, we realized a comprehensive loss of \$8,348, compared to a comprehensive income of \$17,577 during the year ended March 31, 2018.



# Liquidity and Capital Resources

Liquidity is a measurement of our ability to meet our potential cash requirements for general business purposes. Our operations are funded through a combination of existing cash on hand, cash generated from operations, proceeds from the issuance of common stock, proceeds from the sale of bonds of one of our subsidiaries, our credit facility, other borrowings and capital contributions from our controlling shareholder. Regulatory requirements applicable to our subsidiaries require them to maintain minimum capital levels.

As of March 31, 2019, we had cash and cash equivalents of \$49,960 compared to cash and cash equivalents of \$65,731, as of March 31, 2018. At March 31, 2019, we had total assets of \$350,911 and total liabilities of \$223,314. By comparison, at March 31, 2018, we had total assets of \$350,902 and total liabilities of \$223,870. At March 31, 2019, we had net liquid assets of \$295,936, consisting of cash and cash equivalents, trading securities, available-for-sale securities, at fair value, brokerage and other receivables and other assets compared to \$308,024 at March 31, 2018.

Currency fluctuations during the periods discussed above led to a 13% reduction in the value of the Russian ruble and a 19% reduction in the value of the Kazakhstani tenge against the US dollar during the period from March 31, 2018 to March 31, 2019. As a result, in accordance with US GAAP, balance sheet items denominated in Russian rubles and Kazakhstani tenge had to be revalued. This resulted in us realizing a \$4,118 net loss on foreign exchange operations and a foreign currency translation loss of \$15,517 during the year ended March 31, 2019.

During the year ended March 31, 2019, we experienced a shift in the composition of our debt obligations. Our obligations under direct repurchase agreements denominated in Kazakhstani tenge, which bore interest at an average rate of 11.74%, decreased by \$81,154 from March 31, 2018 to March 31, 2019. During the same period, we issued \$34,287 worth of Freedom KZ bonds denominated in Kazakhstani tenge and United States dollars and Freedom RU bonds denominated in Russian rubles and repurchased or redeemed \$14,786 worth of Freedom KZ and Freedom RU bonds. The bonds denominated in Kazakhstani tenge have a coupon rate of 11.5%, the bonds denominated in United States dollars have a coupon rate of 8% and the Freedom RU bonds have a coupon rate of 12%. We also received and repaid non-bank loans denominated in Kazakhstani tenge which bore interest at a rate of 3%. During the year ended March 31, 2019, Timur Turlov, our CEO, chairman of the board and majority shareholder made capital contributions of \$225.

As of March 31, 2019, the value of the trading securities held in our proprietary trading account totaled \$167,949 compared to \$212,595 at March 31, 2018. This reduction in value was primarily attributable to our decision to reallocate a portion of trading securities from equities to fixed income securities. As of March 31, 2019, \$101,124, or 60%, of the trading securities held in our proprietary trading account were subject to securities repurchase obligations and of the \$49,960 in cash and cash equivalents at March 31, 2019, \$7,887, or 16%, was subject to reverse repurchase agreements.

As of March 31, 2019, approximately \$60,000, or 36%, of our proprietary trading account was invested in the securities of a single company. We initially invested in this security based on our analysis that it was significantly undervalued and presented a good investment opportunity. As of the date of this annual report, this position remains open. While we have reduced the concentration of our position in this security, based on the size of our position and the leveraging we have employed to maintain it, our liquidity, capitalization, projected return on investment and results of operations could be significantly negatively affected if our analysis of this investment opportunity and/or market conditions, including our ability to liquidate the position as needed, proves to be incorrect.

We monitor and manage our leverage and liquidity risk through various committees and processes we have established. We assess our leverage and liquidity risk based on considerations and assumptions of market factors, as well as other factors, including the amount of available liquid capital (i.e., the amount of their cash and cash equivalents not invested in our operating business). While we are confident in the risk management monitoring and management processes we have in place, a significant portion of our trading securities and cash equivalents are subject to collateralization agreements. This significantly enhances our risk of loss in the event financial markets move against our positions. When this occurs our liquidity, capitalization and business can be negatively impacted. Because of the amount of leverage we employ in our proprietary trading activities, coupled with our strategy to at times take large positions in select companies or industries, our liquidity, capitalization, projected return on investment and results of operations can be significantly affected when we misjudge the impact of events, timing and liquidity of the market for those securities.

We have pursued an aggressive growth strategy during the past several years, and we anticipate continuing efforts to expand the footprint of our business in Eastern Europe and Central Asia. While this strategy has led to revenue growth it also results in increased expenses and greater need for capital resources. Further growth and expansion may require greater capital resources than we currently possess, which could require us to pursue additional equity or debt financing from outside sources. We cannot assure that such financing will be available to us on acceptable terms, or at all, at the time it is needed.

We believe that our current cash and cash equivalents, cash expected to be generated from operating activities, and forecasted returns from our proprietary trading will be sufficient to meet our working capital needs for the next 12 months. We monitor our financial performance to ensure adequate liquidity to fund operations and execute our business plan.

The following table presents our cash flows for the years ended March 31, 2019 and 2018:

	Year ended March 31, 2019		Year ended March 31, 2018 (Recast)		
Net cash flows from/(used in) operating activities	\$	58,475	\$	(117,167)	
Net cash flows (used in)/from investing activities		(6,732)		10,778	
Net cash flows (used in)/from financing activities		(42,323)		161,706	
Effect of changes in foreign exchange rates on cash and cash equivalents		(8,693)		(2,989)	
NET CHANGE IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH	\$	727	\$	52,328	

Net cash from operating activities during the year ended March 31, 2019, was \$58,475. By comparison, during the year ended March 31, 2018, net cash used in operating activities was \$114,701. Net cash from operating activities during the year ended March 31, 2019 was driven by net income adjusted for non-cash movements (depreciation and amortization, non-cash stock compensation expense, unrealized loss/(gain) on trading securities, allowance for receivables, net change in accrued interest and loss on sale of fixed assets) and net cash from operating activities primarily from changes in operating assets and liabilities, including a \$52,174 increase in brokerage and other receivables due to significantly higher amounts of securities sold for which payment was receivable as of the reporting date as compared to March 31, 2018, a \$52,745 increase in customer liabilities resulting from our increased client base and operations, an \$8,452 decrease in trading securities primarily from increased sales of securities held in our proprietary account, a \$5,536 decrease in loans issued due to repayment of loans, and a \$23,201 increase in trade payables for margin, which principally resulted from the growth of our customer base and the related increase in customer trading activities.

During the year ended March 31, 2019, net cash used in investing activities was \$6,732 compared to net cash from investing activities of \$8,212 during the year ended March 31, 2018. Cash used in investing activities during the year ended March 31, 2019, was primarily used for the acquisition of Asyl in the amount of \$2,240 and for the purchases of fixed assets, net of sales, of \$4,723 which was partially offset by cash received from the sale of available-for-sale securities, at fair value of \$231. Cash used in investing activities during the year ended March 31, 2018, was primarily from fixed and intangible assets, net of sales of \$1,341, which was partially offset by cash, cash equivalents and restricted cash received in connection with the acquisitions of Asyl, Nettrader and Freedom UA in the amount of \$12,004.

During the year ended March 31, 2019, net cash used in financing activities was \$42,323 compared to net cash from financing activities of \$161,706 during the year ended March 31, 2019. Net cash from financing activities during the year ended March 31, 2019, consisted principally of repurchase of securities repurchase agreement obligations in the amount of \$59,663, proceeds from loans received in the amount of \$5,609, repayment of loans received in the amount of \$8,015, proceeds from the issuance and repurchase of debt securities of Freedom KZ in the amount of \$34,287 and \$14,786, respectively, and capital contributions to the Company in the amount of \$225. By comparison, net cash flows from financing activities during the year ended March 31, 2018, consisted principally of proceeds from securities repurchase agreement obligations in the amount of \$96,831, private placement proceeds of \$40,444, capital contributions to the Company in the amount of \$8,594, proceeds from the issuance of debt securities of Asyl in the amount of \$12,125, which was partially offset by repurchase of debt securities in the amount of \$3,319, and proceeds from loans received in the amount of \$7,033.

#### **Off-Balance Sheet Financing Arrangements**

As of March 31, 2019, we had no off-balance sheet financing arrangements.

### **Critical Accounting Estimates**

We believe that the following accounting policies are the most critical to aid you in fully understanding and evaluating this Management Discussion and Analysis of Financial Condition and Results of Operations.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. The accounting policies that reflect our more significant estimates, judgments and assumptions and which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include:

- Fixed assets
- depreciation;Allowance for accounts
- receivable;
- Business combinations;
- Goodwill and intangible assets Impairment assessments;
- Accounting for income taxes; and
- Legal and other contingencies.

### **Recent Accounting Pronouncements**

For details of applicable new accounting standards, please, refer to *Recent accounting pronouncements* in Note 2 of our financial statements accompanying this annual report.

Item 7A.	Qualitative and Quantitative Disclosures about Market
	Risk

This information is not required to be provided by smaller reporting companies.

#### Item 8. Financial Statements and Supplementary Data

The financial statements and supplementary data required by this Item 8 are included beginning at page F-1 of this annual report.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.



#### Item 9A. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of the end of the period covered by this annual report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that as of the end of the period covered by this annual report our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in reports that we file or submit under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and include controls and procedures designed to ensure that the information required to be disclosed by us in such reports is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

### Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Exchange Act Rule 13a-15(f). Management conducted an assessment of our internal control over financial reporting as of the end of the period covered by this annual report based on the framework established by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework (2013)*. Based on this assessment, management concluded that our internal control over financial reporting was effective as of March 31, 2019. The effectiveness of the Company's internal control over financial reporting as of March 31, 2019, has been audited by WSRP, LLC, an independent registered public accounting firm, as stated in their report included in this annual report.

#### Changes in Internal Control over Financial Reporting

Aside from improvements made in connection with the documentation and testing of internal control over financial reporting as part of the foregoing internal control evaluation, during the fiscal year ended March 31, 2019, no other changes occurred that materially affected, or is reasonably likely to materially affect our internal control over financial reporting.

### Inherent Limitations on Effectiveness of Controls

Our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any degree of compliance with policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

#### Item 9B. Other Information

None.

### PART III

The information required by Items 10 through 14 of this annual report is, pursuant to General Instruction G (3) of Form 10-K, incorporated by reference herein from our definitive proxy statement for our 2019 Annual Meeting of Stockholders to be filed with SEC (the "Proxy Statement") within 120 days of the end of our fiscal year.

### Item 10. Directors, Executive Officers and Corporate Governance

Information regarding our executive officers is incorporated herein by reference to Part I, Item 1 above. Other information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

#### Item 11. Executive Compensation

The information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information about security ownership of certain beneficial owners and management will be contained in the Proxy Statement and such information is incorporated herein by reference.

### Securities Authorized for Issuance Under Equity Compensation Plans

The following table provides information on compensation plans (including individual compensation arrangements) under which our equity securities are authorized for issuance:



Plan Category	Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted- Average Exercise Price of Outstanding Options, Warrants and Rights (b)	Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	350,000	\$ 1.98	3,740,000
Equity compensation plans not	,		-,,,
approved by security holders			
Total	350,000		3,740,000

PART IV

### Item 13. Certain Relationships and Related Transactions and Director Independence

The information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

#### Item 14. Principal Accounting Fees and Services

The information required by this item will be contained in the Proxy Statement and such information is incorporated herein by reference.

	Exhibits, Schedules	Financial	Statement
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(a) The following documents are filed as part of this annual report:

#### **Financial Statements**

Reports of Independent Registered Public Accounting Firm - WSRP, LLC, dated June 14, 2019

Consolidated Balance Sheets as of March 31, 2019 and 2018

Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) for the years ended March 31, 2019 and 2018

Consolidated Statements of Shareholders' Equity for the years ended March 31, 2019 and 2018

Consolidated Statements of Cash Flows for the years ended March 31, 2019 and 2018

Notes to the Consolidated Financial Statements

### **Financial Statement Schedules**

Schedules are omitted because the required information is either inapplicable or presented in the financial statements or related notes.

Exhibits

Exhibit No.	Exhibit Description
<u>3.01</u>	Restated Articles of Incorporation of Freedom Holding Corp. <sup>(1)</sup>
<u>3.02</u>	By-Laws of Freedom Holding Corp. (as amended through February 4, 2019) <sup>2)</sup>
4.01	Description of Securities*
<u>10.01</u>	Freedom Holding Corp., 2019 Equity Incentive Plan <sup>(3)+</sup>
<u>10.02</u>	Form of Restricted Stock Grant Award Agreement pursuant to the Freedom Holding Corp 2018 Equity Incentive Plan <sup>(4)+</sup>
<u>10.03</u>	Form of Nonqualified Stock Option Award Agreement pursuant to the Freedom Holding Corp 2018 Equity Incentive Plan <sup>(4) +</sup>
<u>14.01</u>	Code of Ethics <sup>(5)</sup>
21.01	Schedule of Subsidiaries*
23.01	Consent of Independent Registered Public Accounting Firm*
<u>31.01</u>	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
<u>31.02</u>	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.01	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
101	The following Freedom Holding Corp. financial information for the year ended March 31, 2019, formatted in XBRL (eXtensive
	Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the
	Consolidated Statements of Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows, and (v) the Notes to the
	Consolidated Financial Statements.*

\* Filed herewith.

 Indicates management contract, compensatory plan or arrangement of the Company.

(1) Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on February 6, 2019.

(2) Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on February 6, 2019.

(3) Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on September 20, 2018.

(4) Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on October 11, 2017.

<sup>(5)</sup> Incorporated by reference to Registrant's Current Report on Form 8-K filed with the SEC on July 25, 2018.

### Item 16. FORM 10-K SUMMARY

None.

### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed by the undersigned, thereunto duly authorized.

### FREEDOM HOLDING CORP.

Date: June 14, 2019

By:

/s/ Timur Turlov

Timur Turlov Chief Executive Officer (Duly Authorized Representative)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dated indicated.

Signatures	Title	Date
/s/ Timur Turlov Timur Turlov	Chief Executive Officer and Chairman	June 14, 2019
/s/ Evgeniy Ler Evgeniy Ler	Chief Financial Officer	June 14, 2019
/s/ Askar Tashtitov Askar Tashtitov	President and Director	June 14, 2019
/s/ Boris Cherdabayev Boris Cherdabayev	Director	June 14, 2019
/s/ Jason Kerr Jason Kerr	Director	June 14, 2019
/s/ Leonard Stillman Leonard Stillman	Director	June 14, 2019

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors Freedom Holding Corp. Salt Lake City, Utah

#### **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of Freedom Holding Corp. (the "Company") as of March 31, 2019 and 2018, the related consolidated statements of operations and statements of other comprehensive income, shareholders' equity, and cash flows for each of the two years in the period ended March 31, 2019, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company and subsidiaries at March 31, 2019 and 2018, and the results of their operations and their cash flows for each of the two years in the period ended March 31, 2019, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the Company's internal control over financial reporting as of March 31, 2019, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") and our report dated June 14, 2019 expressed an unqualified opinion thereon.

### **Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ WSRP, LLC

We have served as the Company's auditor since 2014. Salt Lake City, Utah June 14, 2019

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors Freedom Holding Corp. Salt Lake City, Utah

### Opinion on internal control over financial reporting

We have audited the internal control over financial reporting of Freedom Holding Corp. and subsidiaries (the "Company") as of March 31, 2019, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO criteria") In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2019, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated financial statements of the Company as of and for the year ended March 31, 2019 and 2018, and the related consolidated statements of operations and statements of other comprehensive income, shareholders' equity, and cash flows for each of the two years in the two-year period ended March 31, 2019, and the related notes and our report dated June 14, 2019 expressed an unqualified opinion thereon.

### **Basis for opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit of internal control over financial reporting in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and limitations of internal control over financial reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ WSRP, LLC

Salt Lake City, Utah June 14, 2019



CONSOLIDATED BALANCE SHEETS (All amounts in thousands of United States dollars, unless otherwise stated)

	Ma	March 31, 2019		March 31, 2018*		
ASSETS				(Recast)		
Cash and cash equivalents	\$	49,960	\$	65,731		
Restricted cash		38,460		21,962		
Trading securities		167,949		212,595		
Available-for-sale securities, at fair value		2		240		
Brokerage and other receivables, net		73,836		24,885		
Loans issued		2,525		8,754		
Deferred tax assets		1,265		772		
Fixed assets, net		5,563		2,410		
Intangible assets, net		4,226		5,692		
Goodwill		2,936		3,288		
Other assets, net		4,189		4,573		
TOTAL ASSETS	\$	350,911	\$	350,902		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Securities sold, not yet purchased - at fair value	S		\$	1,135		
Loans received	ψ	4.008	φ	7,143		
Debt securities issued		28,538		11.222		
Customer liabilities		82,032		30,672		
Trade payables		32,695		9.013		
Deferred distribution payments		8,534		8.534		
Securities repurchase agreement obligations		73,621		154,775		
Current income tax liability		75,021		154,775		
Other liabilities		3,132		1,376		
FOTAL LIABILITIES		233,314		223,870		
		200,011		223,070		
Commitments and Contingencies (Note 28)		-		-		
STOCKHOLDERS' EQUITY						
Preferred stock - \$0.001 par value; 20,000,000 shares authorized, no shares issued or outstanding		-				
Common stock - \$0.001 par value; 500,000,000 shares authorized; 58,043,212 and 58,033,212 shares issued and outstanding as o	f					
March 31, 2019 and 2018, respectively		58		58		
Additional paid in capital		99,093		100,180		
Retained earnings		41,498		34,351		
Accumulated other comprehensive loss		(23,052)		(7,557		
TOTAL STOCKHOLDERS' EQUITY		117,597	_	127,032		
FOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	350,911	\$	350,902		

The accompanying notes are an integral part of these consolidated financial statements. \* See Notes 1 and 3 for information regarding recast amounts and basis of financial statement presentation.

### CONSOLIDATED STATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME/(LOSS) (All amounts in thousands of United States dollars, unless otherwise stated)

	Years ended March 31,				
	 2019		2018*		
Revenue:			(Recast)		
Fee and commission income	\$ 44,316	\$	12,174		
Net gain on trading securities	20,162		34,227		
Interest income	13,925		8,835		
Net gain on derivatives	-		643		
Net (loss)/gain on foreign exchange operations	 (4,118)		1,878		
TOTAL REVENUE, NET	 74,285		57,757		
Expense:					
Interest expense	14,649		14,735		
Fee and commission expense	6,238		2,288		
Operating expense	43,134		21,700		
Provision for impairment losses	1,498		423		
Other expense/(income), net	236		(4)		
Loss from disposal of subsidiary	 15		-		
TOTAL EXPENSE	65,770		39,142		
NET INCOME BEFORE INCOME TAX	8,515		18,615		
Income tax expense	 (1,368)		(418)		
NET INCOME	\$ 7,147	\$	18,197		
OTHER COMPREHENSIVE INCOME/(LOSS)					
Change in unrealized gain on investments available-for-sale, net of tax effect	_		(76)		
Reclassification adjustment relating to available-for-sale investments disposed of in the period, net of tax effect	- 22		54		
Foreign currency translation adjustments, net of tax	(15,517)		(598)		
	 (10,017)		(376)		
COMPREHENSIVE INCOME/(LOSS)	\$ (8,348)	\$	17,577		
BASIC NET INCOME PER COMMON SHARE (In US Dollars)	\$ 0.12	\$	0.55		
DILUTED NET INCOME PER COMMON SHARE (In US Dollars)	\$ 0.12	\$	0.54		
Weighted average number of shares (basic)	58,037,102		33,249,013		
Weighted average number of shares (diluted)	58,237,123		33,393,877		
	 , , -	_	,,,		

The accompanying notes are an integral part of these consolidated financial statements. \* See Notes 1 and 3 for information regarding recast amounts and basis of financial statement presentation.

### CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(All amounts in thousands of United States dollars, unless otherwise stated)

Commo	n Stoc	k								
Shares (post-split)	A	mount		paid in				other		Total
11,213,926	\$	11	\$	34,659	\$	16,154	\$	(6,937)	\$	43,887
-		-		8 594		_		_		8,594
9 108 279		9		- )		-		-		40,444
		-				-		_		-
						-		-		1,485
,						_				-
		-				_		-		7,037
-		_				_		_		6,094
3 900 000		4		· · · · · · · · · · · · · · · · · · ·		_		_		1,621
5,700,000										293
273		_		2,5		_		_		-
215		-		-		-		-		-
-				-		-		(76)		(76)
								(, 0)		(, 0)
-		-		-		-		54		54
-		-		-		-				(598)
_		-		-		18 197		(5)6)		18,197
						10,177				10,197
58,033,212	\$	58	\$	100,180	\$	34,351	\$	(7,557)	\$	127,032
-		-		225		-		-		225
10.000		-				-		-		20
-		-				-		-		(2,590)
		-				-		-		(2,240)
-		-				-		_		3,498
				5,190						5,170
_		-		_		_		22		22
-		-		-		-				(15,517)
_		-		_		7 147		-		7,147
						,,,				,,
58,043,212	\$	58	\$	99,093	\$	41,498	\$	(23,052)	\$	117,597
	Shares (post-split) 11,213,926 9,108,279 20,665,023 387,700 12,758,011 3,900,000 - 2773 - - - - - - - - - - - - - - - - - -	Shares (post-split)         A           11,213,926         \$           9,108,279         20,665,023           387,700         12,758,011           12,758,011         -           3,900,000         -           273         -           58,033,212         \$           -         - <t< td=""><td>(post-split)         Amount           11,213,926         \$         11           9,108,279         9           20,665,023         21           387,700         -           12,758,011         13           3,900,000         4           2773         -           3,900,000         4           273         -           10,000         -           10,000         -           -         -     <!--</td--><td>Shares         Amount           11,213,926         \$         11         \$           11,213,926         \$         11         \$           9,108,279         9         20,665,023         21           387,700         -         -         -           12,758,011         13         -         -           3,900,000         4         -         -           2773         -         -         -           2773         -         -         -           10,000         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -</td><td>Shares (post-split)         Amount         Additional paid in capital           11,213,926         \$         11         \$         34,659           -         -         8,594           9,108,279         9         40,435           20,665,023         21         (21)           387,700         -         1,485           12,758,011         13         (13)           -         -         7,037           -         -         6,094           3,900,000         4         1,617           -         -         293           273         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -&lt;</td><td>Shares (post-split)         Amount         Additional paid in capital         R e           11,213,926         \$         11         \$         34,659         \$           -         -         -         8,594         \$         \$           9,108,279         9         40,435         \$         \$           20,665,023         21         (21)         \$         \$           12,758,011         13         (13)         \$         \$           -         -         7,037         -         6,094           3,900,000         4         1,617         -           -         -         293         273         -           -         -         -         293         -           273         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -</td><td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings           11,213,926         \$         11         \$         34,659         \$         16,154           -         -         8,594         -         &lt;</td><td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings         com com           11,213,926         \$         11         \$         34,659         \$         16,154         \$           -         -         8,594         -</td><td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings         Accumulated other comprehensive loss           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)           -         -         <math>8,594</math>         -</td><td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings         Accumulated other comprehensive loss           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)         \$           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)         \$           9,108,279         9         40,435         -         -         -         -         -           20,665,023         21         (21)         -         -         -         -         -           12,758,011         13         (13)         -</td></td></t<>	(post-split)         Amount           11,213,926         \$         11           9,108,279         9           20,665,023         21           387,700         -           12,758,011         13           3,900,000         4           2773         -           3,900,000         4           273         -           10,000         -           10,000         -           -         - </td <td>Shares         Amount           11,213,926         \$         11         \$           11,213,926         \$         11         \$           9,108,279         9         20,665,023         21           387,700         -         -         -           12,758,011         13         -         -           3,900,000         4         -         -           2773         -         -         -           2773         -         -         -           10,000         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -</td> <td>Shares (post-split)         Amount         Additional paid in capital           11,213,926         \$         11         \$         34,659           -         -         8,594           9,108,279         9         40,435           20,665,023         21         (21)           387,700         -         1,485           12,758,011         13         (13)           -         -         7,037           -         -         6,094           3,900,000         4         1,617           -         -         293           273         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -&lt;</td> <td>Shares (post-split)         Amount         Additional paid in capital         R e           11,213,926         \$         11         \$         34,659         \$           -         -         -         8,594         \$         \$           9,108,279         9         40,435         \$         \$           20,665,023         21         (21)         \$         \$           12,758,011         13         (13)         \$         \$           -         -         7,037         -         6,094           3,900,000         4         1,617         -           -         -         293         273         -           -         -         -         293         -           273         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -</td> <td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings           11,213,926         \$         11         \$         34,659         \$         16,154           -         -         8,594         -         &lt;</td> <td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings         com com           11,213,926         \$         11         \$         34,659         \$         16,154         \$           -         -         8,594         -</td> <td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings         Accumulated other comprehensive loss           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)           -         -         <math>8,594</math>         -</td> <td>Shares (post-split)         Amount         Additional paid in capital         Retained earnings         Accumulated other comprehensive loss           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)         \$           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)         \$           9,108,279         9         40,435         -         -         -         -         -           20,665,023         21         (21)         -         -         -         -         -           12,758,011         13         (13)         -</td>	Shares         Amount           11,213,926         \$         11         \$           11,213,926         \$         11         \$           9,108,279         9         20,665,023         21           387,700         -         -         -           12,758,011         13         -         -           3,900,000         4         -         -           2773         -         -         -           2773         -         -         -           10,000         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -	Shares (post-split)         Amount         Additional paid in capital           11,213,926         \$         11         \$         34,659           -         -         8,594           9,108,279         9         40,435           20,665,023         21         (21)           387,700         -         1,485           12,758,011         13         (13)           -         -         7,037           -         -         6,094           3,900,000         4         1,617           -         -         293           273         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -<	Shares (post-split)         Amount         Additional paid in capital         R e           11,213,926         \$         11         \$         34,659         \$           -         -         -         8,594         \$         \$           9,108,279         9         40,435         \$         \$           20,665,023         21         (21)         \$         \$           12,758,011         13         (13)         \$         \$           -         -         7,037         -         6,094           3,900,000         4         1,617         -           -         -         293         273         -           -         -         -         293         -           273         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -	Shares (post-split)         Amount         Additional paid in capital         Retained earnings           11,213,926         \$         11         \$         34,659         \$         16,154           -         -         8,594         -         <	Shares (post-split)         Amount         Additional paid in capital         Retained earnings         com com           11,213,926         \$         11         \$         34,659         \$         16,154         \$           -         -         8,594         -	Shares (post-split)         Amount         Additional paid in capital         Retained earnings         Accumulated other comprehensive loss           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)           -         - $8,594$ -         -	Shares (post-split)         Amount         Additional paid in capital         Retained earnings         Accumulated other comprehensive loss           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)         \$           11,213,926         \$         11         \$         34,659         \$         16,154         \$         (6,937)         \$           9,108,279         9         40,435         -         -         -         -         -           20,665,023         21         (21)         -         -         -         -         -           12,758,011         13         (13)         -

The accompanying notes are an integral part of these consolidated financial statements. \* See Notes 1 and 3 for information regarding recast amounts and basis of financial statement presentation.

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(All amounts in thousands of United States dollars, unless otherwise stated)

	For the ye	ars ended
	March 31, 2019	March 31, 2018*
Cash Flows From Operating Activities		(Recast)
Jet income	\$ 7,147	\$ 18,197
Adjustments to reconcile net income from /(used in)operating activities:	2.024	1.400
Depreciation and amortization	2,034	1,486
Loss on sale of fixed assets	30	203
Change in deferred taxes	(580)	286
Stock compensation expense	3,498	1,621
Unrealized loss/(gain) on trading securities	5,373	(16,502
Net change in accrued interest	322	150
Net gain on derivatives	-	(482
Allowance for receivables	1,498	423
Changes in operating assets and liabilities:		
Trading securities	8,452	(110,896
Brokerage and other receivables, net	(52,174)	(21,394
Loans issued	5,536	(8,295
Other assets, net	(244)	(3,694
Securities sold, but not yet purchased – at fair value	(1,063)	1,135
Customer liabilities	52,745	11,029
Current income tax liability	754	(128
Trade payables	23,201	8,759
Other liabilities	1,946	935
	2	
Net cash flows from/(used in) operating activities	58,475	(117,167
ter cash nons nons (asea m) operating activities		(11/,10/
Cash Flows From Investing Activities		
Cash Flows From Investing Activities Purchase of fixed assets	(4.087)	(2.020
Proceeds from sale of fixed assets	(4,987)	(2,020
	264	679
Proceeds from sale of intangible assets	-	18
Proceeds from sale of available-for-sale securities, at fair value	231	97
Consideration paid for Asyl Invest	(2,240)	-
Cash, cash equivalents and restricted cash received from acquisitions	-	12,004
Net cash flows (used in)/from investing activities	(6,732)	10,778
Nach Flamm France Flammation A statting		
Cash Flows From Financing Activities	(50 ((2)	06.921
(Repurchase of)/proceeds from securities repurchase agreement obligations	(59,663)	96,831
Proceeds from issuance of debt securities	34,287	12,125
Repurchase of debt securities	(14,786)	(3,319
Proceeds from private placements	-	40,444
Capital contributions	225	8,594
Exercise of options	20	-
Proceeds from loans received	5,609	7,033
Repayment of loans received	(8,015)	(2
Net cash flows (used in)/from financing activities	(42,323)	161,706
Effect of changes in foreign exchange rates on cash		
	(0 (02)	(2.090
and cash equivalents	(8,693)	(2,989)
NET CHANGE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	727	52,328
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING OF PERIOD	87,693	35,365
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, END OF PERIOD	\$ 88,420	\$ 87,693
	For the ye	
	March 31, 2019	March 31, 2018*
Supplemental disclosure of cash flow information:		(Recast)
Cash paid for interest	\$ (13,323)	\$ (13,102
Income tax paid	\$ (1,287)	\$ (536
······································	÷ (1,207)	- (550

### Non-cash investing and financing activities:

Consideration for Nettrader acquisition to be settled	\$ 2,590	\$ -
Common stock issued for acquisition of Freedom UA	\$ -	\$ 1,485
Assets received from acquisition of Freedom UA	\$ -	\$ 1,652
Liabilities assumed from acquisition of Freedom UA	\$ -	\$ 999
Debt forgiveness by shareholder in Freedom CY	\$ -	\$ 293
Assets received from acquisition of Asyl Invest	\$ -	\$ 14,870
Liabilities assumed from Asyl Invest	\$ -	\$ 10,287
Assets received from acquisition of Nettrader	\$ -	\$ 11,158
Liabilities assumed from Nettrader	\$ -	\$ 4,121

The accompanying notes are an integral part of these consolidated financial statements. \* See Notes 1 and 3 for information regarding recast amounts and basis of financial statement presentation.

### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

### NOTE 1 - DESCRIPTION OF BUSINESS

#### **Overview**

Freedom Holding Corp. (the "Company" or "FRHC") is corporation organized in the United States under the laws of the State of Nevada that through its operating subsidiaries engages in a broad range of activities in the securities industry, including retail securities brokerage, research, investment counseling, securities trading, market making, corporate investment banking and underwriting services in Eastern Europe and Central Asia. The Company is headquartered in Almaty, Kazakhstan, with supporting administrative office locations in Russia, Cyprus and the United States.

The Company owns directly, or through subsidiaries, the following companies: LLC Investment Company Freedom Finance, a Moscow, Russia-based securities broker-dealer ("Freedom RU");LLC FFIN Bank, a Moscow, Russia-based bank ("FFIN Bank"); JSC Freedom Finance, an Almaty, Kazakhstan-based securities broker-dealer ("Freedom KZ");Freedom Finance Cyprus Limited, a Limassol, Cyprus-based broker-dealer ("Freedom CY");Freedom Finance Germany TT GmbH, a Berlin, Germany-based tied agent ("Freedom GE"), LLC Freedom Finance Ukraine, a Kiev, Ukraine-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); LLC Freedom Finance Uzbekistan, a Tashkent, Uzbekistan-based broker-dealer ("Freedom UA"); A Novada corporation ("FFIN").

The Company's subsidiaries are professional participants on the Kazakhstan Stock Exchange (KASE), Astana Stock Exchange (AIX), Moscow Exchange (MOEX), Saint-Petersburg Exchange (SPB), the Ukrainian Exchange, and the Republican Stock Exchange of Tashkent (UZSE). Freedom CY serves to provide the Company's clients with operations support and access to the investment opportunities, relative stability, and integrity of the U.S. and European securities markets, which under the regulatory regimes of many jurisdictions where the Company operates do not currently allow investors direct access to international securities markets.

In November 2015, the Company entered into a Share Exchange and Acquisition Agreement with Timur Turlov to acquire FFIN, Freedom RU and Freedom CY. The acquisition of FFIN closed in November 2015. In June 2017, the Company closed the acquisition of Freedom RU, which included the acquisition of Freedom RU and its wholly-owned subsidiaries FFIN Bank and Freedom KZ. In exchange for his 100% interest in Freedom RU and its subsidiaries, Timur Turlov, our chief executive officer and chairman, was issued 20,665,023 shares of restricted Company common stock. In November 2017, the Company closed the acquisition of Freedom CY. The Company issued Mr. Turlov 12,758,011 shares of restricted Company common stock in exchange for his 100% ownership interest in Freedom CY.

In November 2017, the Company closed the acquisition of Freedom UA with BusinessTrain, Ltd. in exchange for 387,700 shares of restricted Company common stock.

In April 2018, the Company completed the acquisition and merger of JSC Asyl Invest ("Asyl") into Freedom KZ for approximately \$2.2 million, which was equal to the fair value of the net assets acquired.

In May 2018, the Company completed the acquisition and merger of Nettrader LLC ("Nettrader") for approximately \$3.8 million, which was equal to the fair value of the net assets acquired.

### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

On September 6, 2017, the Company effected a one-share-for-twenty-five-shares reverse stock split of its common stock. Unless otherwise noted, impacted amounts and share information included in the financial statements and notes thereto have been retroactively adjusted for the stock split as if such stock split occurred on the first day of the first period presented. Certain amounts in the notes to the financial statements may be slightly different than previously reported due to rounding of fractional shares as a result of the reverse stock split.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Accounting principles

The Company's accounting policies and accompanying consolidated financial statements conform to accounting principles generally accepted in the United States of America (US GAAP).

These financial statements have been prepared on the accrual basis of accounting.

### Basis of presentation and principles of consolidation

The Company's consolidated financial statements present the consolidated accounts of FRHC, Freedom RU, Freedom KZ, FFIN Bank, Freedom CY, Freedom UA, Freedom UZ, Freedom GE, FFIN and the financial results of LLC First Stock Store ("Freedom 24") up to the date of its disposal on September 30, 2018. All significant inter-company balances and transactions have been eliminated from the consolidated financial statements.

As further discussed in Note 27 – Acquisitions and Disposal of Subsidiary, the acquisitions of Asyl and Nettrader were each considered transactions between entities under common control, therefore the accompanying financial information has been recast to include these acquisitions for all periods presented. Accordingly, the accompanying consolidated financial statements include historical cost-basis accounts of the assets of: (i) Asyl prior to April 12, 2018, the date of completion of the Asyl acquisition and merger, and (ii) Nettrader prior to May 28, 2018, the date of completion of the Nettrader acquisition and merger.

### Use of estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results could differ from those estimates.

# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

### Revenue and expense recognition

Accounting Standards Codification ("ASC") Topic 606, Revenue from Contracts with Customers ("ASC Topic 606"), establishes principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts to provide goods or services to customers. The core principle requires an entity to recognize revenue to depict the transfer of goods or services promised to customers in an amount that reflects the consideration that it expects to be entitled to receive in exchange for those goods or services recognized as performance obligations are satisfied. A significant portion of the Company's revenue-generating transactions are not subject to ASC Topic 606, including revenue generated from financial instruments, such as loans and investment securities, as these activities are subject to other US GAAP guidance discussed elsewhere within these disclosures. Descriptions of the Company's revenue-generating activities that are within the scope of ASC Topic 606, which are presented in the Consolidated Statements of Operations and Statements of Other Comprehensive Income as components of non-interest income are as follows:

- Commissions on brokerage
- services;
- Commissions on banking services (money transfers, foreign exchange operations and other); and
- Commissions on investment banking services (underwriting, market making, and bondholders' representation services).

The Company adopted the new guidance on April 1, 2018. Under Topic 606, the Company is required to recognize incentive fees when they are probable and there is not a significant chance of reversal in the future. For the brokerage commission, banking service commission and investment banking services commission contracts in place at the time of adoption, this change in policy did not result in any actual change in revenue that had already been recognized and therefore there was no transition adjustment necessary.

The Company recognizes revenue when five basic criteria have been met:

- The parties to the contract have approved the contract (in writing, orally, or in accordance with other customary business practices) and are committed to perform their respective obligations.
- The entity can identify each party's rights regarding the goods or services to be transferred.
- The entity can identify the payment terms for the goods or services to be transferred.
- The contract has commercial substance (that is, the risk, timing, or amount of the entity's future cash flows is expected to change as a result of the contract).
- It is probable that the entity will collect substantially all of the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer.

### Derivative financial instruments

In the normal course of business, the Company invests in various derivative financial contracts including futures. Derivatives are initially recognized at fair value at the date a derivative contract is entered into and are subsequently re-measured to their fair value at each reporting date. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Derivatives are included in assets and liabilities at fair value through profit or loss in the Consolidated Balance Sheets.



### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

The Company purchases foreign currency futures contracts from financial institutions to minimize the risk caused by foreign currency fluctuation on its foreign currency receivables and payables and also purchases foreign currency futures contracts for speculative purposes. Futures are traded on the KASE and represent commitments to purchase or sell a particular foreign currency at a future date and at a specific price.

All gains and losses on foreign currency contracts were realized during the year ended March 31, 2019, and are included in net gain on derivatives in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss).

#### **Functional currency**

Management has adopted ASC 830, Foreign Currency Translation Matters as it pertains to its foreign currency translation. The Company's functional currencies are the Russian ruble, European euro, Ukrainian hryvnia, Uzbekistani som and Kazakhstani tenge, and its reporting currency is the US dollar. Monetary assets and liabilities denominated in foreign currencies are translated into US dollars using the exchange rate prevailing at the balance sheet date. Non-monetary assets and liabilities denominated in foreign currencies are translated at rates of exchange in effect at the date of the transaction. Average monthly rates are used to translate revenues and expenses. Gains and losses arising on translation or settlement of foreign currency denominated transactions or balances are included in revenue.

The functional currencies of our operating subsidiaries are the Russian ruble, European euro, Ukrainian hryvnia, Uzbekistani som and the Kazakhstani tenge. For financial reporting purposes, those currencies are translated into United States dollars as the reporting currency. Assets and liabilities are translated at the exchange rate in effect at the balance sheet dates. Revenues and expenses are translated at the average rate of exchange prevailing during the reporting period. Translation adjustments arising from the use of different exchange rates from period to period are included as a component of stockholders' equity as "Accumulated other comprehensive loss" reserve.

### Cash and cash equivalents

Cash and cash equivalents are generally comprised of certain highly liquid investments with maturities of three months or less at the date of purchase. Cash and cash equivalents include reverse repurchase agreements which are recorded at the amounts at which the securities were acquired or sold plus accrued interest.



## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

#### Securities reverse repurchase and repurchase agreements

A reverse repurchase agreement is a transaction in which the Company purchases financial instruments from a seller, typically in exchange for cash, and simultaneously enters into an agreement to resell the same or substantially the same financial instruments to the seller for an amount equal to the cash or other consideration exchanged plus interest at a future date. Securities purchased under reverse repurchase agreements are accounted for as collateralized financing transactions and are recorded at the contractual amount for which the securities will be resold, including accrued interest. Financial instruments purchased under reverse repurchase agreements are cash placed on deposit collateralized by securities and classified as cash and cash equivalents in the Consolidated Balance Sheets.

A repurchase agreement is a transaction in which the Company sells financial instruments to another party, typically in exchange for cash, and simultaneously enters into an agreement to reacquire the same or substantially the same financial instruments from the buyer for an amount equal to the cash or other consideration exchanged plus interest at a future date. These agreements are accounted for as collateralized financing transactions. The Company retains the financial instruments sold under repurchase agreements and classifies them as trading securities in the Consolidated Balance Sheets. The consideration received under repurchase agreements is classified as securities repurchase agreement obligations in the Consolidated Balance Sheets.

The Company enters into reverse repurchase agreements, repurchase agreements, securities borrowed and securities loaned transactions to, among other things, acquire securities to leverage and grow its proprietary trading portfolio, cover short positions and settle other securities obligations, to accommodate customers' needs and to finance its inventory positions. The Company enters into these transactions in accordance with normal market practice. Under standard terms for repurchase transactions, the recipient of collateral has the right to sell or repledge the collateral, subject to returning equivalent securities on settlement of the transaction.

### Available-for-sale securities

Financial assets categorized as available-for-sale ("AFS") are non-derivatives that are either designated as available-for-sale or not classified as (a) loans and receivables, (b) held to maturity investments or (c) trading securities.

Listed shares and listed redeemable notes held by the Company that are traded in an active market are classified as AFS and are stated at fair value. The Company has investments in unlisted shares that are not traded in an active market but that are also classified as investments AFS and stated at fair value (because Company management considers that fair value can be reliably measured). Gains and losses arising from changes in fair value are recognized in other comprehensive income and accumulated in the Accumulated other comprehensive income/(loss), with the exception of other-than-temporary impairment losses, interest calculated using the effective interest method, dividend income and foreign exchange gains and losses are recognized in the Consolidated Statements of Operations and Statements of other Comprehensive Income/(Loss). Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

### **Trading securities**

Financial assets are classified as trading securities if the financial asset has been acquired principally for the purpose of selling it in the near term.

Trading securities are stated at fair value, with any gains or losses arising on remeasurement recognized in revenue. Changes in fair value are recognized in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) and included in net gain/(loss) on trading securities. Interest earned and dividend income are recognized in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) and included in interest income, according to the terms of the contract and when the right to receive the payment has been established.

Investments in nonconsolidated managed funds are accounted for at fair value based on the net asset value of the funds provided by the fund managers with gains or losses included in net gain on trading securities in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss).

### Debt securities issued

Debt securities issued are initially recognized at the fair value of the consideration received, less directly attributable transaction costs. Subsequently, amounts due are stated at amortized cost and any difference between net proceeds and the redemption value is recognized over the period of the borrowings using the effective interest method. If the Company purchases its own debt it is removed from the Consolidated Balance Sheets and the difference between the carrying amount of the liability and the consideration paid is recognized in the Consolidated Statements of Other Comprehensive Income/(Loss).

#### Brokerage and other receivables

Brokerage and other receivables comprise commissions and receivables related to the securities brokerage and banking activity of the Company. At initial recognition, brokerage and other receivables are recognized at fair value. Subsequently, brokerage and other receivables are carried at cost net of any allowance for impairment losses.

#### Derecognition of financial assets

A financial asset (or, where applicable a part of a financial asset or a part of a group of similar financial assets) is derecognized where all of the following conditions are met:

- The transferred financial assets have been isolated from the Company put presumptively beyond the reach of the Company and its creditors, even in bankruptcy or other receivership.
- The Company has no rights to pledge or exchange financial assets.
- The Company or its agents do not maintain effective control over the transferred financial assets or third-party beneficial interests related to those transferred assets.



# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

Where the Company has not met the asset derecognition conditions above, it continues to recognize the asset to the extent of its continuing involvement.

### Impairment of long lived assets

In accordance with the accounting guidance for the impairment or disposal of long-lived assets, the Company periodically evaluates the carrying value of long-lived assets to be held and used when events and circumstances warrant such a review. The carrying value of a long-lived asset is considered impaired when the fair value from such asset is less than its carrying value. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair value of the long-lived asset. Fair value is determined primarily using the anticipated cash flows discounted at a rate commensurate with the risk involved. Losses on long-lived assets to be disposed of are determined in a similar manner, except that fair values are reduced for the cost of disposal. As of March 31, 2019 and March 31, 2018, the Company had not recorded any charges for impairment of long-lived assets.

### Impairment of goodwill

As of March 31, 2019 and March 31, 2018, goodwill recorded in the Company's Consolidated Balance Sheets totaled \$2,936 and \$3,288, respectively. The Company performs an impairment review at least annually unless indicators of impairment exist in interim periods. The impairment test for goodwill uses a two-step approach. Step one compares the estimated fair value of a reporting unit with goodwill to its carrying value. If the carrying value exceeds the estimated fair value, step two must be performed. Step two compares the carrying value of the reporting unit to the fair value of all of the assets and liabilities of the reporting unit as if the reporting unit was acquired in a business combination. If the carrying amount of a reporting unit's goodwill exceeds the implied fair value of its goodwill, an impairment loss is recognized in a mount equal to the excess. In its annual goodwill impairment test, the Company's goodwill exceeded the carrying amount of the Company's goodwill value as March 31, 2019 decreased compared to March 31, 2018 due to foreign exchange currency translation.



#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

The changes in the carrying amount of goodwill for the year ended March 31, 2019 and 2018 were as follows:

	Α	mount
Balance as of March 31, 2017	\$	981
Acquisition of Asyl		1,511
Acquisition of Freedom UA		832
Foreign currency translation		(36)
Balance as of March 31, 2018 (Recast)	\$	3,288
Foreign currency translation		(352)
Balance as of March 31, 2019	\$	2,936

#### Income taxes

The Company recognizes deferred tax liabilities and assets based on the difference between the financial statements and tax basis of assets and liabilities using the enacted tax rates in effect for the year in which the differences are expected to reverse. The measurement of deferred tax assets is reduced, if necessary, by the amount of any tax benefits that, based on available evidence, are not expected to be realized.

Current income tax expenses are provided for in accordance with the laws of the relevant taxing authorities. As part of the process of preparing financial statements, the Company is required to estimate its income taxes in each of the jurisdictions in which it operates. The Company accounts for income taxes using the asset and liability approach. Under this method, deferred income taxes are recognized for tax consequences in future years based on differences between the tax bases of assets and liabilities and their reported amounts in the financial statements at each year-end and tax loss carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates applicable for the differences that are expected to affect taxable income.

The Company will include interest and penalties arising from the underpayment of income taxes in the provision for income taxes. As of March 31, 2019 and March 31, 2018, the Company had no accrued interest or penalties related to uncertain tax positions.

On December 22, 2017, the U.S. bill commonly referred to as the Tax Cuts and Jobs Act ("Tax Reform Act") was enacted, which significantly changes U.S. tax law by, among other things, lowering corporate income tax rates, implementing a territorial tax system and imposing a repatriation tax on deemed repatriated earnings of foreign subsidiaries. The Tax Reform Act permanently reduces the U.S. corporate income tax rate from a maximum of 35% to a flat 21% rate, effective January 1, 2018. The Tax Reform Act also provided for a one-time deemed repatriation of post-1986 undistributed foreign subsidiary earnings and profits ("E&P") through the year ended December 31, 2017. The Global Intangible Low-Taxed Income ("GILTI") provisions of the Tax Reform Act require the Company to include in its U.S. income tax return foreign subsidiary earnings in excess of an allowable return on the foreign subsidiary's tangible assets. The Company has presented the deferred tax impacts of GILTI tax in its consolidated financial statements for the year ended March 31, 2019.

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

### Financial instruments

Financial instruments are carried at fair value as described below.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. Fair value is the current bid price for financial assets, current ask price for financial liabilities and the average of current bid and ask prices when the Company is both in short and long positions for the financial instrument. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange or other institution and those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### Leases

Rent payable under operating leases is charged to expense on a straight-line basis over the term of the relevant lease.

#### **Fixed** assets

Fixed assets are carried at cost, net of accumulated depreciation. Maintenance, repairs, and minor renewals are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range between three and seven years.

#### Advertising expense

For the years ended March 31, 2019 and 2018, the Company had expenses related to advertising in the amount of \$4,500 and \$1,384, respectively. All costs associated with advertising are expensed in the period incurred.

### **Recent accounting pronouncements**

In May 2018, the FASB issued ASU No. 2018-06, Codification Improvements to Topic 942, Financial Services - Depository and Lending. The FASB issued this Update to supersede outdated guidance related to the Office of the Comptroller of the Currency's Banking Circular 202, Accounting for Net Deferred Tax Charges (Circular 202). The Board has an ongoing project on its agenda about Codification improvements to clarify the FASB Accounting Standards Codification or to correct unintended application of guidance. Those Codification improvement items generally are not expected to have a significant effect on current accounting practice or to create a significant administrative cost for most entities. The amendments in this Update are of a similar nature, and, therefore, the Board is addressing the improvements through the Codification improvements project. The Board decided to issue a separate Update to increase stakeholders' awareness of the improvements to Topic 942, Financial Services—Depository and Lending. The amendments in this Update related to Circular 202 and should have no effect on reporting entities.

### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

ASU 2016-02, "Leases," ASU 2018-01, "Land Easement Practical Expedient for Transition to Topic 842," ASU 2018-10, "Codification Improvements to Topic 842, Leases" and ASU 2018-11, "Leases (Topic 842): Targeted Improvements": In February 2016, the FASB issued ASU 2016-02 which requires entities to include substantially all leases on the balance sheet by requiring the recognition of right-of-use assets and lease liabilities for all leases. Entities may elect to exclude from the balance sheet those leases with a maximum possible term of less than 12 months. For lessees, a lease is classified as finance or operating, and the asset and liability are initially measured at the present value of the lease payments. For lessees, accounting for leases is largely unchanged from previous provisions of U.S. GAAP, other than certain changes to align lessor accounting to specific changes made to lessee accounting and ASC 606. ASU 2016-02 also requires new qualitative and quantitative disclosures for both lessees and lessors. In July 2018 the FASB adopted ASU 2018-10 which makes technical corrections and clarifications to the accounting guidance in Topic 842.

For public entities, ASU 2016-02, 2018-01, 2018-10, 2018-11, 2018-20 and 2019-01 are effective for fiscal years beginning after December 15, 2018, including interim periods therein, with early adoption permitted. ASU 2016-02 requires lessees and lessors to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. ASU 2018-11 provides entities an optional transition method to apply the new guidance as of the adoption date, rather than as of the earliest period presented. In transition, entities may elect certain practical expedients when applying ASU 2016-02. These include a package of practical expedients that must be applied in its entirety to all leases commencing before the effective date, unless the lease is modified, to not reassess (a) the existence of a lease, (b) lease classification or (c) determination of initial direct costs, which effectively allows entities to carryforward accounting conclusions under previous U.S. GAAP. ASU 2016-02 also includes a practical expedient to use hindsight in making judgments when determining the lease term and any long-lived asset impairment. ASU 2018-01 allows entities to elect a practical expedient that would exclude application of ASU 2016-02 to land easements that existed prior to its adoption, if they were not accounted for as leases under previous U.S. GAAP. ASU 2018-11 provides a lessor practical expedient for separating lease and non-lease components. The Company plans to apply the practical expedients permitted within the guidance, which allows the Company to carryforward its historical lease classification, and to apply the transition option which does not require application of the guidance to comparative periods in the year of adoption. ASU 2018-20 affect the amendments in Update 2016-02, which are not yet effective but can be early adopted. ASU 2019-01 brings attention to issues related to Update 2016-02: (a) determining the fair value of the underlying asset by lessors that are not manufacturers or dealers; (b) Presentation on the statement of cash flows-sales-type and direct financing leases; (c) Transition disclosures related to Topic 250. Accounting Changes and Error Corrections. The adoption of this ASU will result in the recognition of significant right-of-use assets and lease liabilities in the Company's Consolidated Balance Sheets. The preparation for adoption is ongoing, including the assessment of other potential impacts of this ASU, which includes analysis of potential transitional adjustments to Stockholders' equity and impact of adoption on the Consolidated Statements of Operations and the Consolidated Statements of Cash Flows.

### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

In August 2018, the FASB issued ASU No. 2018-13, Fair Value Measurement (Topic 820), Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement. In March 2014, the Board issued a proposed FASB Concepts Statement, Conceptual Framework for Financial Reporting—Chapter 8: Notes to Financial Statements, which the Board finalized on August 28, 2018. The disclosure framework project's objective and primary focus are to improve the effectiveness of disclosures in the notes to financial statements by facilitating clear communication of the information required by generally accepted accounting principles (GAAP). The amendments in this Update modify the disclosure requirements on fair value measurements in Topic 820, Fair Value Measurement, based on the concepts in the Concepts Statement, including the consideration of costs and benefits. The amendments in this Update apply to all entities that are required, under existing GAAP, to make disclosures about recurring or nonrecurring fair value measurements. The amendments in this Update are effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The Company is currently evaluating the impact of the new guidance on its consolidated financial statements.

In November 2018, the FASB issued ASU No. 2018-19 Codification Improvements to Topic 326, Financial Instruments—Credit Losses. On June 16, 2016, the FASB issued Accounting Standards Update No. 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which introduced an expected credit loss methodology for the impairment of financial assets measured at amortized cost basis. That methodology replaces the probable, incurred loss model for those assets. Through that Update, the Board added Topic 326 and made several consequential amendments to the FASB Accounting Standards Codification. The amendment clarifies that receivables arising from operating leases are not within the scope of Subtopic 326-20. Instead, impairment of receivables arising from operating leases should be accounted for in accordance with Topic 842, Leases. For public business entities that are U.S. Securities and Exchange Commission (SEC) filers, the amendments in this Update are effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The effective date and transition requirements for the amendments in this Update are the same as the effective dates and transition requirements in Update 2016-13, as amended by this Update. The Company does not expect material impact from new guidance on its condensed consolidated financial statements.

### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

In November 2018, the FASB issued ASU No. 2018-19 Codification Improvements to Topic 326, Financial Instruments—Credit Losses. On June 16, 2016, the FASB issued Accounting Standards Update No. 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which introduced an expected credit loss methodology for the impairment of financial assets measured at amortized cost basis. That methodology replaces the probable, incurred loss model for those assets. Through that Update, the Board added Topic 326 and made several consequential amendments to the FASB Accounting Standards Codification. The amendment clarifies that receivables arising from operating leases are not within the scope of Subtopic 326-20. Instead, impairment of receivables arising from operating leases should be accounted for in accordance with Topic 842, Leases. For public business entities that are U.S. Securities and Exchange Commission (SEC) filers, the amendments in this Update are effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The effective date and transition requirements for the amendments in this Update are the same as the effective dates and transition requirements in Update 2016-13, as amended by this Update. The Company does not expect material impact from new guidance on its condensed consolidated financial statements.

### NOTE 3 - REVISION OF FINANCIAL STATEMENT

When preparing the consolidated financial statements for the year ended March 31, 2019, management determined that certain amounts included in the Company's March 31, 2018, consolidated financial statements required revision, due to the closing of the acquisition of Freedom RU on June 29, 2017 the closing of the acquisition of Freedom CY on November 1, 2017, and the completion of the mergers of Nettrader in May 2018, and Asyl in April 2018, which were deemed to be entities under common control with the Company.

Certain reclassifications also have been made to the prior year's consolidated financial statements to enhance comparability with the current year's consolidated financial statements following the increase in intangible assets of the Company related to acquisition of the Tradernet trading platform. As a result, certain line items have been amended in the Consolidated Balance Sheets. Comparative figures have been adjusted to conform to the current period's presentation.

### **NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019** (All amounts in thousands of United States dollars, unless otherwise stated)

The previously issued Consolidated Balance Sheet as of March 31, 2018, and Consolidated Statement of Operations and Statements of Other Comprehensive Income for the year ended March 31, 2018 have been revised as follows:

	A	As As As		As of March 31, 2018		
ALANCE SHEETS (RECAST)				Recast	As	recasted
ASSETS						
Cash and cash equivalents	\$	64,531	\$	1,200	\$	65,73
Restricted cash	φ	13,671	φ	8,291	φ	21,96
		212,319		276		21,90
rading securities		,				
vailable-for-sale securities, at fair value		2		238		24
Brokerage and other receivables, net		21,109		3,776		24,88
oans issued		8,754		-		8,75
Deferred tax assets		1,046		(274)		77
ixed assets, net		2,362		48		2,4
ntangible assets, net		-		5,692		5,6
Goodwill		1,798		1,490		3,2
ther assets, net		4,494		79		4,5
OTAL ASSETS	\$	330,086	\$	20,816	\$	350,9
IABILITIES AND STOCKHOLDERS' EQUITY						
ecurities sold, not yet purchased - at fair value	\$	1,135	\$	-	\$	1,1
oans received	φ	7,143	φ	-	φ	7,1
oans received Jebt securities issued		/				/
		10,840		382		11,2
ustomer liabilities		21,855		8,817		30,6
rade payables		8,998		15		9,0
eferred distribution payments		8,534		-		8,5
ecurities repurchase agreement obligations		154,775		-		154,7
eferred income tax liabilities		387		(387)		
ther liabilities		1,319		57		1,3
OTAL LIABILITIES		214,986		8,884		223,8
OTAL LIADILITIES	_	214,900	_	0,004		223,0
FOCKHOLDERS' EQUITY						
eferred stock		-		-		
ommon stock		58		-		
dditional paid in capital		87,049		13,131		100,1
etained earnings		35,387		(1,036)		34,3
ccumulated other comprehensive loss		(7,394)		(163)		(7,5
OTAL STOCKHOLDERS' EQUITY		115,100		11,932		127,0
UTAL STOCKHOLDERS EQUIT		115,100		11,932		127,0
						250.0
OTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	330,086	\$	20,816	\$	350,9
OTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$		<u>\$</u> year e	20,816 nded March 3		350,5
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME	Asp		•		<u>-</u> 51, 2018	
ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME (CAST) evenue:	As p	For the previously eported	·	nded March 3 Recast	<u>-</u> 31, 2018 <u>As</u>	recasted
ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME (CAST) <i>evenue:</i> ee and commission income	Asp	For the previously eported 10,796	•	nded March 3 Recast 1,378	<u>-</u> 51, 2018	recasted
ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME (CAST) evenue: ee and commission income et gain on trading securities	As p	For the previously ported 10,796 33,746	·	nded March 3 Recast 1,378 481	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2
ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: even	As p	For the previously ported 10,796 33,746 8,184	·	nded March 3 Recast 1,378	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenue: et gain on trading securities terest income et gain on derivatives	As p	For the previously ported 10,796 33,746 8,184 643	·	nded March 3 Recast 1,378 481 651	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenue: et gain on trading securities terest income et gain on derivatives	As p	For the previously ported 10,796 33,746 8,184	·	nded March 3 Recast 1,378 481	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) <i>evenue:</i> e and commission income et gain on trading securities terest income t gain on derivatives t gain on derivatives t gain on sale of fixed assets	As p	For the previously ported 10,796 33,746 8,184 643	·	nded March 3 Recast 1,378 481 651	<u>-</u> 31, 2018 <u>As</u>	12,, 34,, 8,
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenue: evenue: et gain on trading securities terest income et gain on derivatives et gain on sale of fixed assets et gain on foreign exchange operations	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850	·	nded March 3 Recast 1,378 481 651 - (5)	<u>-</u> 31, 2018 <u>As</u>	12, 34, 8, ( 1,
ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: even	As p	For the previously ported 10,796 33,746 8,184 643 5	·	nded March 3 Recast 1,378 481 651 - (5) 28	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8 (
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenu	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8 ( 1,8 57,7
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: ee and commission income et gain on trading securities terest income et gain on derivatives et gain on derivatives et gain on sale of fixed assets et gain on foreign exchange operations OTAL REVENUE, NET expense: terest expense	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224 14,244	·	nded March 3 Recast 1,378 481 651 - (5) 28 2,533 491	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8 6 1,8 57,7
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenu	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224 14,244 2,066	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8 6 1,8 57,7 14,7 2,2
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenue: evenue: evenue: evenue: et gain on trading securities terest income et gain on derivatives et gain on derivatives et gain on sale of fixed assets et gain on foreign exchange operations OTAL REVENUE, NET evenue: terest expense terest expense terest expense tere and commission expense perating expense	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224 14,244	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8 6 1,8 57,7 14,7 2,2 21,7
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: e and commission income et gain on trading securities terest income et gain on derivatives et gain on derivatives et gain on foreign exchange operations OTAL REVENUE, NET epense: terest expense e and commission expense ovision for impairment losses	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224 14,244 2,066 18,927	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773 423	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,8 6 1,8 57,7 14,7 2,2 21,7
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenue: evenue: evenue: evenue: evenue: evenue: et gain on trading securities terest income et gain on derivatives et gain on derivatives et gain on sale of fixed assets et gain on foreign exchange operations OTAL REVENUE, NET evenue: evenue: et erest expense e and commission expense perating expense ovision for impairment losses	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224 14,244 2,066	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773	<u>-</u> 31, 2018 <u>As</u>	12, 34, 8, 1, 57, 14, 2, 21,
ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenue: evenue: evenue: evenue: et gain on trading securities terest income et gain on derivatives et gain on derivatives et gain on sale of fixed assets et gain on foreign exchange operations OTAL REVENUE, NET vpense: terest expense evenue: evenue: terest expense evenue: perating expense tovision for impairment losses ther (income)/expense, net	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224 14,244 2,066 18,927	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773 423	<u>-</u> 31, 2018 <u>As</u>	12,1 34,2 8,6 1,8 57,7 14,7 2,2 21,7 2
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenu	As p	For the previously ported 10,796 33,746 8,184 643 5 1,850 55,224 14,244 2,066 18,927 275	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773 423 (279)	<u>-</u> 31, 2018 <u>As</u>	12, 34, 34, 34, 34, 34, 34, 34, 34, 34, 34
ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: the and commission income et gain on trading securities terest income et gain on derivatives et gain on derivatives et gain on foreign exchange operations OTAL REVENUE, NET Evenue: terest expense terest expens	As p	For the           previously           ported           10,796           33,746           8,184           643           5           1,850           55,224           14,244           2,066           18,927           275           35,512           19,712	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773 423 (279) 3,630 (1,097)	<u>-</u> 31, 2018 <u>As</u>	12, 34, 34, 34, 34, 34, 34, 34, 34, 34, 34
TEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME CAST) evenue: evenue: te and commission income et gain on trading securities terest income et gain on derivatives et gain on derivatives et gain on sale of fixed assets et gain on foreign exchange operations OTAL REVENUE, NET Prense: terest expense terest expense	As p re \$	For the           previously           ported           10,796           33,746           8,184           643           5           1,850           55,224           14,244           2,066           18,927           275           35,512           19,712           (479)	\$	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773 423 (279) 3,630 (1,097) 61	<u>48</u> <u>51, 2018</u> <u>51, 2018</u> <u>5</u> <u>5</u> <u>5</u> <u>5</u> <u>5</u> <u>5</u> <u>5</u> <u>5</u> <u>5</u> <u>5</u>	12, 34, 34, 8, 6 57, 57, 14, 21, 21, 39, 18, (4)
OTAL LIABILITIES AND STOCKHOLDERS' EQUITY  ATEMENTS OF OPERATIONS AND STATEMENTS OF OTHER COMPREHENSIVE INCOME  EXPENSE: evenue: ee and commission income et gain on trading securities tterest income et gain on trading securities tterest income et gain on derivatives et gain on derivatives et gain on foreign exchange operations  OTAL REVENUE, NET  Xpense: tterest expense ee and commission expense er and commission expense er and commission expense tter (income)/expense, net  OTAL EXPENSE  ET INCOME BEFORE INCOME TAX  xcome tax expense ET INCOME	As p	For the           previously           ported           10,796           33,746           8,184           643           5           1,850           55,224           14,244           2,066           18,927           275           35,512           19,712	·	nded March 3 Recast 1,378 481 651 (5) 28 2,533 491 222 2,773 423 (279) 3,630 (1,097)	<u>-</u> 31, 2018 <u>As</u>	350,9 recasted 12,1 34,2 8,8 6 1,8 57,7 14,7 2,2 21,7 4 39,1 18,6 (4 18,1

### OTHER COMPREHENSIVE INCOME

Changes in unrealized gain on investments available-for-sale, net of tax effect	-	(76)	(76)
Reclassification adjustment relating to available-for-sale investments disposed of in the period, net of tax effect	-	54	54
Foreign currency translation adjustments, net of tax	(457)	(141)	(598)
COMPREHENSIVE INCOME	<u>\$ 18,776</u>	<u>\$ (1,199</u> )	<u>\$ 17,577</u>

# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

### NOTE 4 – CASH AND CASH EQUIVALENTS

	March 31, 2019		ch 31, 2018 Recast)
Accounts with stock exchange	\$	10,507	\$ 214
Current accounts with brokers		10,220	22,748
Securities purchased under reverse repurchase agreements		7,887	27,389
Current account with commercial banks		6,656	9,035
Current account in clearing organizations		5,887	131
Current account with Central Depository (Kazakhstan)		2,693	1,280
Petty cash in bank vault and on hand		2,674	2,712
Current account with Central Bank (Russia)		2,161	980
Current account with National Settlement Depository (Russia)		1,275	 1,242
Total cash and cash equivalents	\$	49,960	\$ 65,731

As of March 31, 2019 and March 31, 2018, cash and cash equivalents were not insured. As of March 31, 2019 and March 31, 2018, the cash and cash equivalents balance included collateralized securities received under reverse repurchase agreements on the terms presented below:

	March 31, 2019											
	Interest rate	greemen	its									
	Average Interest rate Up to 30 days 30-90 days											Total
Securities purchased under reverse repurchase agreements												
Corporate equity	11.90%	\$	4,328	\$	804	\$	5,132					
Corporate debt	14.00%		120		-		120					
Non-US sovereign debt	8.25%		2,635		-	_	2,635					
Total		\$	7,083	\$	804	\$	7,887					

	March 31, 2018 (Recast)														
	Interest rates and remaining contractual maturity of the agreements														
	Average Interest rate Up to 30 days 30-90 days		8		8				8		to 30 days 30-90 days		0-90 days		Total
Securities purchased under reverse repurchase agreements			· · ·												
Corporate equity	14.99%	\$	11,095	\$	15,572	\$	26,667								
Corporate debt	14.96%		521		201		722								
Total		\$	11,616	\$	15,773	\$	27,389								



### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

The securities received by the Company as collateral under reverse repurchase agreements are liquid trading securities with market quotes and significant trading volume. The fair value of collateral received by the Company under reverse repurchase agreements as of March 31, 2019 and March 31, 2018, was \$8,472 and \$28,311, respectively.

### NOTE 5 – RESTRICTED CASH

As of March 31, 2019 and March 31, 2018, the Company's restricted cash consisted of cash segregated in a special custody account for the exclusive benefit of our brokerage customers, deferred distribution payments, guaranty deposits and required reserves with the Central Bank of the Russian Federation which represents cash on hand balance requirements. The deferred distribution payment amount is the reserve held for distribution to shareholders who have not yet claimed their distributions from the 2011 sale of the Company's oil and gas exploration and production operations of \$8,534. This distribution is currently payable, subject to the entitled shareholders completing and submitting to the Company the necessary documentation to claim his, her or its distribution payments. The Company has no control over when, or if, an entitled shareholder will submit the necessary documentation to claim his, her, or its distribution payment. Restricted cash consisted of:

	March 31, 2019		Recast)
Brokerage customers' cash	\$	28,931	\$ 12,963
Deferred distribution payments		8,534	8,534
Guaranty deposits		732	350
Reserve with Central Bank of Russia		263	115
Total restricted cash	\$	38,460	\$ 21,962

### NOTE 6 - TRADING AND AVAILABLE-FOR-SALE SECURITIES AT FAIR VALUE

As of March 31, 2019, and March 31, 2018, trading securities consisted of:

	March 31, 2019		rch 31, 2018 (Recast)
Equity securities	\$	105,017	\$ 177,339
Debt securities		62,691	34,986
Mutual investment funds		241	 270
Total trading securities	\$	167,949	\$ 212,595
Equity securities	\$	2	\$ 240
Total available-for-sale securities, at fair value	\$	2	\$ 240

## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

The Company recognized no other than temporary impairment in accumulated other comprehensive income.

The fair value of assets and liabilities is determined using observable market data based on recent trading activity. Where observable market data is unavailable due to a lack of trading activity, the Company utilizes internally developed models to estimate fair value and independent third parties to validate assumptions, when appropriate. Estimating fair value requires significant management judgment, including benchmarking to similar instruments with observable market data and applying appropriate discounts that reflect differences between the securities that the Company is valuing and the selected benchmark. Depending on the type of securities owned by the Company, other valuation methodologies may be required.

Measurement of fair value is classified within a hierarchy based upon the transparency of inputs used in the valuation of an asset or liability. Classification within the hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The valuation hierarchy contains three levels:

- Level 1 Valuation inputs are unadjusted quoted market prices for identical assets or liabilities in active markets.
- Level 2 Valuation inputs are quoted market prices for identical assets or liabilities in markets that are not active, quoted market prices for similar assets and liabilities in active markets, and other observable inputs directly or indirectly related to the asset or liability being measured.
- Level 3 Valuation inputs are unobservable and significant to the fair value measurement.

There was a transfer between Level 1 and Level 3 valuation techniques during the year ended March 31, 2019, in the amount of \$504. This transfer was related to corporate bonds of one issuer, and was made due to an absence of a market price from a stock exchange. As of March 31, 2019, fair value of these bonds was determined based on the discounted cash flows methodology.



### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

The following tables present trading securities assets in the Consolidated Financial Statements or disclosed in the Notes to the Consolidated Financial Statements at fair value on a recurring basis as of March 31, 2019 and March 31, 2018:

						easurements 2019 using	at	
			Quoted Prices in Active Markets for Identical Assets		Obse	ant Other rvable puts	unob	nificant servable units
	Mar	March 31, 2019		(Level 1) (Level 2)		vel 2)	(L	evel 3)
Equity securities	\$	105,017	\$	105,017	\$	-	\$	-
Debt securities		62,691		62,187		-		504
Mutual investment funds		241		241		-		-
Total trading securities	\$	167,949	\$	167,445	\$	-	\$	504

					r Value Measureme ch 31, 2018 (Recast		
		March 31, 2018 (Recast)		ed Prices in re Markets Identical Assets	Significant Other Observable Inputs		Significant nobservable units
				Level 1)	(Level 2)		(Level 3)
Equity securities	\$	177,339	\$	177,339	\$	- \$	-
Debt securities		34,986		34,986		-	-
Mutual investment funds		270		270			-
Total trading securities	\$	212,595	\$	212,595	\$	- \$	

The table below presents the Valuation Techniques and Significant Level 3 Inputs used in the valuation as of March 31, 2019. The table is not intended to be all inclusive, but instead captures the significant unobservable inputs relevant to determination of fair value.

		FV as	of March		
Туре	Valuation Technique	3	1,2019	Significant Unobservable Inputs	%
Corporate bonds	DCF	\$	504	Discount rate	11.3%

The following table provides a reconciliation of the beginning and ending balances for investments that use Level 3 inputs for the year ended March 31, 2019:

## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

Balance as of March 31, 2018 (Recast)	Amoun	nt
Datance as of March 51, 2010 (Recast)	Ψ	
Transfer between Level 1 and Level 3		507
Foreign currency translation		(3)
Balance as of March 31, 2019	\$	504

						ets measured fair value	
ity securities	\$	1	\$	1	\$	2	
le-for-sale securities, at fair value	<u>\$</u>	1	\$	1	\$	2	

	March 31, 2018 (Recast)						
	accu Assets measured com		accum of compr	lized loss ulated in her ehensive ne/(loss)	Assets measured at fair value		
Equity securities	\$	261	\$	(21)	\$	240	
Available-for-sale securities, at fair value	\$	261	\$	(21)	\$	240	

As of March 31, 2019 and 2018, approximately \$60,000 and \$105,000, respectively, worth of the Company's proprietary trading account was invested in the securities of a single company. This represents approximately 36% and 49%, respectively, of the Company's proprietary portfolio.

# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

### NOTE 7 – BROKERAGE AND OTHER RECEIVABLES, NET

	Marc	March 31, 2019		March 31, 2018 (Recast)		
Margin lending receivables	\$	46,716	\$	17,276		
Receivable from purchase or sale of securities		27,684		6,061		
Receivables from brokerage clients		824		710		
Dividends accrued		108		-		
Receivable for underwriting and market-making services		88		72		
Other receivables		25		55		
Bank commissions receivable		17		1,016		
Bonds coupon receivable		-		119		
Allowance for receivables		(1,626)		(424)		
Total brokerage and other receivables, net	\$	73,836	\$	24,885		

On March 31, 2019 and March 31, 2018, amounts due from a single related party customer were \$31,792 or 43% and \$6,564 or 26%, respectively. Based on experience, the Company considers receivables due from related parties fully collectible. During the year ended March 31, 2019 and 2018, using historical and statistical data, the Company recorded an allowance for brokerage receivables in the amount of \$1,626 and \$424, respectively.

### NOTE 8 – LOANS ISSUED

Loans issued as of March 31, 2019, consisted of the following:

	Amount itstanding	Due Dates	Average Interest Fair Value o Rate Collateral			Loan Currency		
Collateralized brokerage loans	\$ 1,888	Dec. 2019	4.75%	\$	4,718	USD		
		May 2019 – Jan.						
Bank customer loans	 637	2019	13.34%		-	RUB		
	\$ 2,525							
	F-25							

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

Loans issued as of March 31, 2018, consisted of the following:

	mount standing	Due Dates	Average Interest Rate	Fair Value of Collateral	Loan Currency
Collateralized brokerage loans	\$ 5,371	Jan. 2019 – Feb. 2019	3.00%	\$ 6,992	USD
Uncollateralized brokerage loans	2,832	Jan. 2019 - Mar. 2019	0.00%	-	KZT
Bank customer loans	 551	Nov. 2018 - Feb. 2028	12.32%	-	RUB
	\$ 8,754				

#### NOTE 9 – DEFERRED TAX ASSETS

The Company is subject to taxation in the Russian Federation, Kazakhstan, Kyrgyzstan, Cyprus, Ukraine, Uzbekistan, Germany and the United States of America.

The tax rates used for deferred tax assets and liabilities for the years ended March 31, 2019 and 2018, is 21% for the U.S., 20% for the Russian Federation, Kazakhstan, Kyrgyzstan, 31% for Germany, 12.5% for Cyprus, 18% for Ukraine and 12% for Uzbekistan.

## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

Deferred tax assets and liabilities of the Company are comprised of the following:

	Marc	March 31, 2019		h 31, 2018 Recast)
Deferred tax assets:				
Tax losses carryforward	\$	2,376	\$	3,050
Revaluation on trading securities		2,095		88
Accrued liabilities		35		49
Stock compensation expenses		-		405
Valuation allowance		(3,241)		(2,433)
Deferred tax assets	\$	1,265	\$	1,159
Deferred tax liabilities:				
Revaluation on trading securities	\$	-	\$	387
Deferred tax liabilities	\$	-	\$	387
Net deferred tax assets	\$	1,265	\$	772

The Company is subject to the US federal income taxes at a rate of 21%. The reconciliation of the provision for income taxes at the 21% tax rate compared to the Company's income tax expense as reported is as follows:

	Year ended March 31, 2019		r ended 1 31, 2018 ecast <u>)</u>
Profit before tax at 21% and 34%	\$ 1,788	\$	6,329
Nontaxable gains	(3,811)		(7,129)
Provision for impairment losses	386		81
Impact of Tax Reform	-		190
Foreign tax rate differential	(1,211)		30
Other differences	418		439
Permanent differences	430		-
Global Intangible Low Taxed Income	573		-
Stock based compensations	309		-
Losses carried forward adjustment	1,678		-
Valuation allowance	808		478
Income tax provision	\$ 1,368	\$	418

The income tax expense comprises:

	Year ended March 31, 2019		ar ended ch 31, 2018 Recast)
Current income tax charge	\$ 1,817	\$	131
Deferred income tax charge/(benefit)	 (449)		287
Income tax provision	\$ 1,368	\$	418

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

During the years ended March 31, 2019 and 2018, the Company realized net income before income tax of \$8,515 and \$18,615, respectively. During the same periods, the Company's effective tax rate was equal to 16.07% and 2.25%, respectively. This increase in income tax expense despite lower income before income taxes was primarily attributable to a \$20,432 increase in commissions earned by Freedom CY during the fiscal year ended March 31, 2019.

Tax losses carryforward as of March 31, 2019 was \$ 2,376 and is subject to income tax in US, Russia, Ukraine and Uzbekistan.

#### NOTE 10 - FIXED ASSETS, NET

	Marc	farch 31, 2019		March 31, 2019		31, 2018 ecast)
Capital expenditures on lease improvement	\$	1,724	\$	17		
Furniture		1,713		435		
Office equipment		1,452		670		
Processing and storage data centers		679		617		
Land		394		445		
Vehicles		353		449		
Buildings		-		392		
Other		457		267		
Less: Accumulated depreciation		(1,209)		(882)		
Total fixed assets	\$	5,563	\$	2,410		

Depreciation expense totaled \$790 and \$290 for the years ended March 31, 2019 and 2018, respectively.

#### **NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019** (All amounts in thousands of United States dollars, unless otherwise stated)

#### NOTE 11 – INTANGIBLE ASSETS, NET

	Marc	March 31, 2019		March 31, 2019		March 31, 2019		h 31, 2018 Recast)
Trading platform	\$	3,052	\$	3,451				
Client base		1,602		2,443				
Other intangible assets		1,061		638				
Less: Accumulated amortization		(1,489)		(840)				
Total intangible assets	\$	4,226	\$	5,692				

Amortization expense totaled \$1,244 and \$1,196 for the years ended March 31, 2019 and 2018, respectively.

#### NOTE 12 – OTHER ASSETS, NET

	March 31, 2019		March 31, 2018 (Recast)	
Prepaid expenses	\$	1,851	\$	1,641
Rent guarantee deposit		714		965
Current income tax asset		502		365
Outstanding settlement operations		429		-
Taxes other than income taxes		149		147
Guaranty deposit		69		75
Prepaid insurance		21		26
Advances paid for leasehold improvements		-		1,057
Other		516		355
Total other assets		4,251		4,631
Allowance for other assets		(62)		(58)
Other assets, net	\$	4,189	\$	4,573

#### NOTE 13 – SECURITIES SOLD, NOT YET PURCHASED – AT FAIR VALUE

As of March 31, 2019, and March 31, 2018, the Company's securities sold, not yet purchased - at fair value was \$0 and \$1,135, respectively.

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

During the year ended March 31, 2019, the Company sold shares received as pledges under reverse repurchase agreements and recognized financial liabilities at fair value in the amount \$7,357 and partially closed short positions in the amount of \$7,547 by purchasing securities from third parties, reducing its financial liability. During the year ended March 31, 2019, the Company recognized a gain on the change in the fair value of financial liabilities in the Consolidated Statements of Operations and Statements of Other Comprehensive Income/(Loss) in the amount of \$872, with foreign exchange translation gains of \$73.

A short sale involves the sale of a security that is not owned in the expectation of purchasing the same security (or a security exchangeable) at a later date at a lower price. A short sale involves the risk of a theoretically unlimited increase in the market price of the security that would result in a theoretically unlimited loss.

#### NOTE 14 – LOANS RECEIVED

				Ma	rch 31, 2018		_	
Company	Lender	Marc	March 31, 2019		(Recast)	Interest rate	Term	Maturity dates
Freedom Holding Corp.	Non-Bank	\$	3,917	\$	-	3%	1-2 year	04/30/2019 - 12/31/2019
Freedom Finance Cyprus								
Limited	D-FINANCE Inc.		91		99	1%	2 year	12/11/2019
JSC Freedom Finance	JSC AsiaCreditBank		-		7,044	<u> </u>	1 year	2/5/2019
Total		\$	4,008	\$	7,143			

As of March 31, 2018, the Company had received United States dollar denominated loans from JSC AsiaCredit Bank in the total amount of \$7,031, under a credit line agreement with a \$9,000 withdrawal limit. During the year ended March 31, 2019, the Company fully repaid the loan from JSC AsiaCredit Bank. Non-bank loans received are unsecured. As of March 31, 2019 and March 31, 2018, accrued interest on the loans totaled \$52 and \$16, respectively.

#### NOTE 15 – DEBT SECURITIES ISSUED

	Mar	March 31, 2019		1arch 31, 2019		h 31, 2018 Recast)
Debt securities issued denominated in USD	\$	20,265	\$	7,006		
Debt securities issued denominated in RUB		7,724		-		
Debt securities issued denominated in KZT		-		4,025		
Accrued interest		549		191		
Total	\$	28,538	\$	11,222		

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

As of March 31, 2019 and 2018, the Company had outstanding bonds of Freedom KZ and Freedom RU in the amount of \$28,538 and \$11,222, respectively. As of March 31, 2019, these bonds had fixed annual coupon rates ranging from 8% to 12% and maturity dates ranging from June 2020 and February 2022. During the fiscal year ended March 31, 2019, the Company retired Kazakhstani tenge denominated bonds of Asyl and Freedom KZ which had a carrying value of \$4 million as of March 31, 2018.

Debt securities issued are initially recognized at the fair value of the consideration received, less directly attributable transaction costs. Debt securities issued as of March 31, 2019 and March 31, 2018, included \$549 and \$191 accrued interest, respectively. The Freedom KZ bonds are actively traded on KASE.

#### NOTE 16 - CUSTOMER LIABILITIES

The Company recognizes customer liabilities associated with funds held by our brokerage and bank customers. Customer liabilities consist of:

	Mar	March 31, 2019		ch 31, 2018 Recast)
Brokerage customers	\$	47,686	\$	21,367
Banking customers		34,346		9,305
Total	\$	82,032	\$	30,672

#### NOTE 17 – TRADE PAYABLES

	Marc	h 31, 2019	h 31, 2018 Recast)
Margin lending payable	\$	29,081	\$ 6,604
Trade payable for securities purchased		2,939	1,065
Payables to suppliers of goods and services		555	152
Guaranty fee received		-	709
Payable for acquisition of servers		-	395
Other		120	88
Total	\$	32,695	\$ 9,013

On March 31, 2019 and March 31, 2018, amounts due to a single related party were \$938 or 3% and \$1,478 or 16%, respectively.

# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

During the years ended March 31, 2019 and 2018, the Company received guaranty fees of \$0 and \$709, respectively, pursuant to a reverse repurchase agreement. The reverse repurchase agreement specifies that the Company has a right to claim a certain amount to be placed as a guaranty fee if the share price of the pledged securities falls significantly from the price as of the date of the transaction. In the event the price of the pledged securities falls further, the Company can require an increase in the guaranty fee. The reverse repurchase agreement under which guaranty fees were received was closed during the year ended March 31, 2019.

#### NOTE 18 – SECURITIES REPURCHASE AGREEMENT OBLIGATIONS

As of March 31, 2019 and March 31, 2018, trading securities included collateralized securities subject to repurchase agreements as described in the following table:

		March 31, 2019							
	Intere	Interest rates and remaining contractual maturity of the agreements							
	Average interest rate	Up to 30 days	30-90 days	Over 90 days	Total				
Securities sold under repurchase agreements									
Corporate equity	12.06%	\$ 49,048	\$ -	\$ 2,146	\$ 51,194				
Corporate debt	10.38%	13,548	-	-	13,548				
Non-US sovereign debt	8.62%	8,879	-	-	8,879				
Total securities sold under repurchase agreements		\$ 71,475	\$ -	\$ 2,146	\$ 73,621				

			Ma	ırch 31,	2018 (Recas	t)			
	Intere	st rate and	l remain	ing con	tractual mat	urity of	f the agreem	ents	
	Average interest rate	Up to 30	) days	30-	-90 days	Ove	er 90 days		Total
Securities sold under repurchase agreements									
Corporate equity	12.04%	\$ 10	9,821	\$	8,960	\$	7,149	\$	125,930
Corporate debt	10.64%	2	4,257		2,023		-		26,280
Non-US sovereign debt	8.54%		2,565		-		-		2,565
Total securities sold under repurchase agreements		\$ 13	6,643	\$	10,983	\$	7,149	\$	154,775

The fair value of collateral pledged under repurchase agreements as of March 31, 2019 and March 31, 2018, was \$105,842 and \$203,140, respectively.

Securities pledged as collateral by the Company under repurchase agreements are liquid trading securities with market quotes and significant trading volume.

# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

#### NOTE 19 – OTHER LIABILITIES

	March 31, 2019		ch 31, 2018 Recast)
Salaries and other employee benefits	\$	1,307	\$ 255
Vacation reserve		942	537
Outstanding settlements operations		314	-
Payable to suppliers		212	-
Taxes payable other than income tax		127	130
Advance received for sale of fixed asset		-	288
Other		230	166
Total	\$	3,132	\$ 1,376

#### NOTE 20 - FEE AND COMMISSION INCOME/(EXPENSE)

	Year ended March 31, 2019	Year ended March 31, 201 (Recast)	
Fee and commission income:			
Brokerage services	\$ 36,810	\$ 6,4	429
Bank services	6,133		419
Underwriting services	861	2,1	109
Other commission income	512	2	217
Total fee and commission income	\$ 44,316	\$ 12,1	174
Fee and commission expense:			
Brokerage services	\$ 4,164	\$ 3	305
Bank services	919		629
Exchange services	574		199
Central Depository services	301	1	155
Other commission expense	280		-
Total fee and commission expense	<u>\$ 6,238</u>	\$ 2,2	288



# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

## NOTE 21 – NET GAIN ON TRADING SECURITIES

	Year ended March 31, 2019		Marcl	r ended h 31, 2018 Recast)
Net gain recognized during the period on trading securities sold during the period	\$	25,535	\$	17,725
Net unrealized gain/(loss) recognized during the reporting period on trading securities still held at the reporting date		(5,373)		16,502
Net gain recognized during the period on trading securities	\$	20,162	\$	34,227
NOTE 22 – NET INTEREST INCOME/ (EXPENSE)		ar ended ch 31, 2019	Marcl	ar ended h 31, 2018 Recast)
Interest income: Interest income on financial assets recorded at amortized cost comprises:				
Interest income on reverse repurchase agreements and amounts due from banks	\$	2,290	\$	3,166
Interest income on loans to customers		264	_	268
Total interest income on financial assets recorded at amortized cost	\$	2,554	\$	3,434
Interest income on financial assets recorded at fair value through profit or loss comprises:				
Interest income on trading securities	\$	11,371	\$	5,401
Total interest income on financial assets recorded at fair value through profit or loss		11,371		5,401
Total interest income	\$	13,925	\$	8,835

## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

#### Interest expense:

Interest expense on financial liabilities recorded at amortized cost comprises:

Interest expense on securities repurchase agreement obligations	\$ 11,113	\$ 13,380
Interest expense on debt securities issued	1,907	1,076
Interest expense on customer accounts and deposits	1,305	244
Interest expense on loans received	324	35
Total interest expense on financial liabilities recorded at amortized cost	14,649	14,735
Total interest expense	\$ 14,649	\$ 14,735

#### NOTE 23 – NET (LOSS)/GAIN ON FOREIGN EXCHANGE OPERATIONS

	Year ended March 31, 2019		Year ended March 31, 2018 (Recast)	
Translation difference	\$	(4,115)	\$	1,232
Sales and purchases of foreign currency, dealing		(3)		646
Total net gain/(loss) on foreign exchange operations	\$	(4,118)	\$	1,878

#### NOTE 24 – RELATED PARTY TRANSACTIONS

During the years ended March 31, 2019 and 2018, the Company earned commission income from related parties in the amounts of \$38,974 and \$6,270, respectively. Commission income earned from related parties is comprised primarily of brokerage commissions and commissions for money transfers by brokerage clients.

As of March 31, 2019 and March 31, 2018, the Company had bank commission receivables and receivables from brokerage clients from related parties totaling \$192 and \$1,055, respectively. Brokerage and other receivables from related parties result principally from commissions receivable on the brokerage operations of related parties.

As of March 31, 2019 and March 31, 2018, the Company had cash and cash equivalents held in brokerage accounts of related parties totaling \$8,444 and \$17,795, respectively.

As of March 31, 2019 and March 31, 2018, the Company had loans issued to related parties totaling \$1,888 and \$7,119, respectively.



#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

As of March 31, 2019 and March 31, 2018, the Company had margin lending receivables with related parties totaling \$43,720 and \$8,748, respectively.

As of March 31, 2019 and March 31, 2018, the Company had advances received for the sale of fixed assets from a related party totaling \$0 and \$288, respectively.

As of March 31, 2019, and March 31, 2018, the Company had margin lending payable to related parties, totaling \$1,090 and \$81, respectively.

As of March 31, 2019, and March 31, 2018, the Company had loans received from a related party totaling \$3,957 and \$99, respectively.

As of March 31, 2019, and March 31, 2018, the Company had accounts payable due to a related party totaling \$345 and \$0, respectively.

As of March 31, 2019, and March 31, 2018, the Company had consideration due to a related party for the Nettrader acquisition totaling \$2,590 and \$0, respectively.

As of March 31, 2019, and March 31, 2018, the Company had customer liabilities on brokerage accounts and bank accounts of related parties totaling \$29,904 and \$3,402, respectively. As of March 31, 2019, and March 31, 2018, the Company held restricted customer cash on brokerage accounts of related parties totaling \$13,999 and \$2,004, respectively.

### NOTE 25 - STOCKHOLDERS' EQUITY

The Company reviewed FASB ASC Topic No. 470-50, Debt Extinguishment, to evaluate the debt extinguishment gain incurred from the debt to equity transaction in Freedom CY. Upon completion of the evaluation, it was determined that the gain associated with extinguishment of the debt from shareholder to equity should be accounted for as a capital contribution and was recorded to Additional Paid in Capital. During the year ended March 31, 2018, equity interest exchanged in Freedom CY was \$293.

On June 29, 2017, the Company and Timur Turlov closed the acquisition of Freedom RU. Pursuant to the terms of the Acquisition Agreement, Mr. Turlov received a total of 20,665,023 shares of restricted common stock in exchange for his 100% interest in Freedom RU.

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

On October 6, 2017, the Company awarded restricted stock grants totaling 3,900,000 shares of its common stock to 16 employees and awarded nonqualified stock options to purchase an aggregate of 360,000 shares of its common stock to two employees. Of the 3,900,000 shares awarded pursuant to the restricted stock grant awards, 1,200,000 shares are subject to two-year vesting conditions and 2,700,000 shares are subject to three-year vesting conditions. All of the nonqualified stock options are subject to three-year vesting conditions. The Company recorded stock based compensation expense for restricted stock grants and stock options in the amount of \$3,498 and \$1,621, respectively, during the years ended March 31, 2019 and 2018.

As disclosed in Note 1 on November 10, 2017, FRHC issued 12,758,011 shares of restricted Company common stock in exchange for Mr. Turlov 100% equity interest in Freedom CY and Freedom CY became a wholly owned subsidiary of the Company.

As disclosed in Note 1, on November 1, 2017, the Company entered into a Share Exchange and Acquisition Agreement and agreed to issue 387,700 shares of restricted common stock to BusinessTrain Ltd. to acquire 100% of the outstanding equity interest of Freedom UA.

On December 8, 2017, the Company completed a private placement of 3,681,667 shares of its restricted common stock in exchange for an aggregate offering proceeds of \$11,045. The shares of common stock were sold to non-U.S. persons pursuant to the exemption from registration provided in Regulation S promulgated under the Securities Act for offers and sales made outside the United States.

On March 2, 2018, the Company completed a private placement of 5,426,612 shares of its restricted common stock in exchange for an aggregate offering proceeds of \$29,399. The shares of common stock were sold to three non-U.S. persons pursuant to the exemption from registration provided in Regulation S promulgated under the Securities Act for offers and sales made outside the United States. Askar Tashtitov, a Company officer and director, purchased 28,000 shares for \$154.

As disclosed in more detail in Note 26, during the year ended March 31, 2019, nonqualified stock options to purchase 10,000 shares were exercised at a strike price of \$1.98 per share for total proceeds of \$20.

During the years ended March 31, 2019, Mr. Turlov, the Company's chief executive officer, chairman of the board and the majority shareholder of the Company made capital contributions of \$225.

#### NOTE 26 - STOCK BASED COMPENSATION

On October 6, 2017, the Company issued restricted stock awards totaling 3,900,000 shares of its common stock to 16 employees and awarded nonqualified stock options to purchase an aggregate of 360,000 shares of its common stock at a strike price \$1.98 per share to two employees. Shares of restricted stock have the same dividend and voting rights as common stock while options do not. All awards were issued at the fair value of the underlying shares at the grant date.

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

During the year ended March 31, 2019, no stockoptions were granted. During the year ended March 31, 2018, the Company granted options to purchase 360,000 shares with a strike price of \$1.98. Total compensation expense related to options granted was \$215 for the year ended March 31, 2019 and \$104 for the year ended March 31, 2018. As of March 31, 2019 and 2018, there was total remaining compensation expense of \$328 and \$543, respectively, related to stock options, which will be recorded over a weighted average period of approximately 1.52 years. During the year ended March 31, 2019, options to purchase a total of 10,000 shares were exercised.

The Company has determined fair value of stock options using the Black-Scholes option valuation model based on the following key assumptions:

Term (years)	3
Volatility	165.33%
Risk-free rate	1.66%

Stock-based compensation expense for the cost of the awards granted is based on the grant-date fair value. For stockoption awards, the fair value is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of employee stock options granted but are not considered by the model. Accordingly, while management believes that the Black-Scholes option-pricing model provides a reasonable estimate of fair value, the model does not necessarily provide the best single measure of fair value for the Company's employee stock options.

# NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

The following is a summary of stock option activity for year ended March 31, 2019:

	Shares	Avera	/eighted age Exercise Price	Weighted Average Remaining Contractual Term (In Years)	gregate nsic Value
Outstanding at March 31, 2018	360,000	\$	1.98	9.52	\$ 1,753
Granted	-		-	-	-
Exercised	(10,000)		1.98	-	66
Forfeited/cancelled/expired			_		 -
Outstanding, at March 31, 2019	350,000	\$	1.98	8.52	 2,342
Exercisable at March 31, 2019	110,000	\$	1.98	8.52	\$ 736

During the year ended March 31, 2019, no restricted shares were awarded. During the year ended March 31, 2018, a total of 3,900,000 restricted shares were awarded. The compensation expense related to restricted stock awards was \$3,283 during the year ended March 31, 2019, and \$1,517 during the year ended March 31, 2018. As of March 31, 2019 and 2018, there was \$3,386 and \$6,669, respectively, of total unrecognized compensation cost related to nonvested shares of restricted stock granted. The cost is expected to be recognized over a weighted average period of 1.37 years.

The table below summarizes the activity for the Company's restricted stock outstanding during the year ended March 31, 2019:

	Avera		/eighted erage Fair Value
Non-vested at March 31, 2018	3,900,000	¢	8,190
	5,900,000	\$	8,190
Granted	-		-
Vested	1,625,000		3,413
Forfeited/cancelled			-
Non-vested at March 31, 2019	2,275,000	\$	4,777

#### NOTE 27 - ACQUISITIONS AND DISPOSAL OF SUBSIDIARY

#### Acquisition of Asyl

On April 12, 2018, we completed the acquisition and merger of Asyl into the Company. This acquisition joined the two largest retail brokerage firms in Kazakhstan. Asyl was formerly controlled by Mr. Turlov since April 28, 2017. The Company agreed to acquire Asyl from Mr. Turlov for approximately \$2.2 million.

When preparing the consolidated financial statements for the year ended March 31, 2019, management determined that certain amounts included in the Company's consolidated financial statements as of March 31, 2018 and for the year ended March 31, 2018, required revision, due to completion of the merger of Asyl in April 2018, which was deemed to be an entity under common control with the Company since April 28, 2017. The transaction is accounted for as a restructuring transaction and all the assets and liabilities of Asyl were transferred to the Company at their respective carrying amounts on the date of transaction.

## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

As of the acquisition date by Mr. Turlov, the fair value of Asyl was \$4,583. The total purchase price was allocated as follows:

	all As of	hase price ocation April 28, 2017
Assets:	<b>^</b>	
Cash and cash equivalents	\$	310
Restricted cash		10,204
Trading securities		858
Available-for-sale securities, at fair value		324
Fixed assets		313
Intangible assets		1,971
Brokerage and other receivables Other assets		856 34
	<u></u>	
Total assets	<u>\$</u>	14,870
Liabilities:		
Customer liabilities	\$	10,204
Deferred income tax liabilities		33
Other liabilities		50
Total liabilities	\$	10,287
Net assets acquired	\$	4,583
Goodwill		1,511
Total purchase price	\$	6,094

#### Acquisition of Nettrader

On May 28, 2018, we completed the acquisition and merger of Nettrader. This acquisition also finalized our acquisition of the Tradernet trading platform, a browser-based application and in some countries a supporting mobile app to facilitate our customers' trading activities and ability to monitor and manage all aspects of their personal accounts and participate in our client social network. Nettrader was formerly owned by Mr. Turlov since May 18, 2017. The Company acquired Nettrader for approximately \$3.8 million.

When preparing the consolidated financial statements for the year ended March 31, 2019, management determined that certain amounts included in the Company's consolidated financial statements as of March 31, 2018 and for the year ended March 31, 2018, required revision, due to the completion of the merger of Nettrader in May 2018, which was deemed to be an entity under common control with the Company since May 18, 2017. The transaction is accounted for as a restructuring transaction and all the assets and liabilities of Nettrader were transferred to the Company at their respective carrying amounts on the date of transaction.

## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

As of the acquisition date by Mr. Turlov, the fair value of Nettrader was \$7,037. The total purchase price was allocated as follows:

	Purchase price allocation As of May 18, 2017
Assets:	
Cash and cash equivalents	\$ 120
Restricted cash	938
Brokerage and other receivables	4,637
Loan issued	338
Fixed assets	460
Intangible assets Deferred income tax assets	4,523
	60 81
Other assets	
Total assets	<u>\$ 11,157</u>
Liabilities:	
Customer liabilities	¢ 4 102
Trade and other payables	\$ 4,103 3
Other liabilities	14
Total liabilities	<u>\$ 4,120</u>
Net assets acquired	\$ 7,037
Not assets acquired	\$ 7,037
Goodwill	-
Total purchase price	\$ 7,037
rotal putchase price	\$ 7,037

Acquisition of Freedom UA:

On November 1, 2017, FRHC acquired 100% of the outstanding common shares and voting interest in Freedom UA in exchange for 387,700 shares of restricted common stock of the Company with the fair market value of \$1,485. FRHC acquired Freedom UA to expand its existing securities brokerage business to the Ukrainian securities brokerage market. The Company believes it can take advantage of the synergies that exist between its current expertise and infrastructure and Freedom UA's existing business to rapidly expand the Company's presence in the Ukrainian financial services industry.

As of the acquisition date, the fair value of Freedom UA was \$653. For the five months ended March 31, 2018, net loss of Freedom UA totaled \$53.

#### NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019 (All amounts in thousands of United States dollars, unless otherwise stated)

The total purchase price was allocated as follows:

	Purchas alloca As of Nov 1, 20	tion vember
Assets:	\$	420
Cash and cash equivalents Trading securities	\$	432 6
Fixed assets		88
Customer list		176
Brokerage and other receivables		947
Other assets		3
Total assets	<u>e</u>	1,652
10141 455615	ф	1,032
Liabilities:		
Customer liabilities	\$	997
Trade payables		1
Other liabilities		1
Total liabilities	\$	999
Net assets acquired	\$	653
1	· · · · · · · · · · · · · · · · · · ·	
Goodwill		832
Total purchase price	\$	1,485
		,

Disposal of First Stock Store

During the year ended March 31, 2019, the Company fully disposed of its subsidiary LLC First Stock Store. LLC First Stock Store provided an online securities marketplace in Russia through a project called Freedom24. LLC First Stock Store was disposed of for \$7, with net assets as of the date of disposal of \$22. The difference was recognized as loss on disposal of subsidiary in the amount of \$15. Prior to the disposal, the Freedom24 project and the First Stock Store employees were transferred to Freedom RU.

## NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2019

(All amounts in thousands of United States dollars, unless otherwise stated)

#### NOTE 28 - COMMITMENTS AND CONTINGENT LIABILITIES

The table below shows approximate lease commitments and other contingent liabilities of the Company as of March 31, 2019:

		Payments Due By Period									
		Total		Less than 1 year		1-3 years		3-5 years		More than 5 years	
Operating Leases: Office Leases <sup>(1)</sup>	<u>\$</u>	11,871	\$	5,599	\$	6,272	\$		\$		
Total Operating Leases	\$	11,871	\$	5,599	\$	6,272	\$		\$		

<sup>(1)</sup> The Company has number of lease agreements for office spaces in different locations. In general, all agreements are made for a one-year period with extension or termination provisions, except two lease agreements with longer lease terms.

The Company's rent expense for office space was \$4,819 and \$2,661 for the year ended March 31, 2019 and 2018, respectively.

#### NOTE 29 – SUBSEQUENT EVENTS

The Company has performed an evaluation of subsequent events through the time of filing this annual report on Form 10K with the SEC. Other than as disclosed below, during this period the Company did not have any additional material recognizable subsequent events.

On April 4, 2019, Freedom KZ received a license that allows Freedom KZ to offer foreign currency exchange services to Freedom KZ customers for assets on deposit in the customer's Freedom KZ account.



## EXHIBIT INDEX

Exhibit No.	Exhibit Description
4.01	Description of Securities
21.01	Subsidiaries
23.01	Consent of Independent Registered Public Accounting Firm
<u>31.01</u>	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>31.02</u>	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.01	Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

#### EXHIBIT 4.01

#### **DESCRIPTION OF SECURITIES**

The following is a description of the material terms the Restated Articles of Incorporation ("Restated Articles") and By-Laws, as amended, ("By-Laws") of Freedom Holding Corp., a Nevada corporation (the "Company"). The following description may not contain all of the information that is important to the reader. To understand the material terms of our authorized capital stock, the reader should read the Company's Restated Articles and By-Laws, copies of which were filed as exhibits to a Current Report on Form 8-K filed by the Company with the Securities and Exchange Commission ("SEC") on February 6, 2019.

#### General

The Company has 520,000,000 authorized shares of capital stock, \$0.001 par value per share, of which 500,000,000 shares are common stock ("Common Stock") and 20,000,000 shares are preferred stock ("Preferred Stock").

#### **Common Stock**

All outstanding shares of Common Stock are of the same class and have equal rights and attributes. The holders Common Stock are entitled to receive dividends from Company funds legally available therefor only when, as and if declared by the Company's board of directors (the "Board") and are entitled to share ratably in all of the Company's assets available for distribution to holders of Common Stock upon the liquidation, dissolution, or winding-up of the Company's affairs. The Company does not currently have a practice of paying dividends. Holders of Common Stock do not have any preemptive, subscription, redemption or conversion rights or sinking fund provisions. Holders of Common Stock are entitled to one vote per share on all matters they are entitled to vote upon at meetings of stockholders or upon actions taken by written consent pursuant to Nevada corporate law. The holders of Company Common Stock do not have cumulative voting rights, this means that the holders of a plurality of the outstanding shares can elect all of the Company's directors. All the shares of Company Common Stock currently issued and outstanding are fully-paid and nonassessable.

#### Preferred Stock

No powers, rights, privileges or preferences have been designated for the preferred stock. The Company's board of directors is authorized to divide the preferred stock into classes or series and to designate powers, rights, privileges and preferences of any such class or series of preferred stock including dividend rights, conversion rights, voting rights, terms of redemption, liquidation preferences and the number of shares constituting any class or series, which may be greater than the rights of the holders of the common stock by resolution before its issuance without a stockholder vote or stockholder approval.

The purpose of authorizing the Company's board of directors to issue preferred stock and determine its powers, rights, privileges and preferences is to eliminate delays associated with a stockholder vote on specific issuances. The issuance of preferred stock, while providing flexibility in connection with possible acquisitions, future financings and other corporate purposes, could have the effect of making it more difficult for a third party to acquire, or could discourage a third party from seeking to acquire, a majority of the Company's outstanding voting stock.

#### Warrants and Options

There are no warrants outstanding as of the date of this Annual Report on Form 10-K. The Company currently has options outstanding to two Company employees, granted under the Company's 2018 Equity Incentive Plan, to purchase an aggregate of 300,000 shares of Common Stock. Of these outstanding options, 240,000 are unvested and will vest and become exercisable 50% on October 6, 2019 and 50% on October 6, 2020, assuming the option holders satisfy the vesting conditions. The average weighted exercise price of the options is \$1.98. The options expire October 6, 2028. The Company also has 3,740,000 shares of common stock authorized for issuance under its 2019 Equity Incentive Plan.

## EXHIBIT 21.01

#### LIST OF SUBSIDIARIES

Listed below are our subsidiaries, our percentage ownership in each subsidiary and the total number of subsidiaries directly or indirectly owned by each of our subsidiaries as of March 31, 2019.

Subsidiary Name and Jurisdiction of Formation	Our % Ownership	U.S. Subsidiaries of our Subsidiaries	Non-U.S. Subsidiaries of our Subsidiaries		
LLC IC Freedom Finance, Russia	100%	-	4		
JSC Freedom Finance, Kazakhstan <sup>(1)</sup>					
LLC FFIN Bank, Russia <sup>(2)</sup>					
Branch Office of LLC IC Freedom Finance in					
Kazakhstan, Kazakhstan <sup>(3)*</sup>					
Freedom Finance Cyprus Limited, Cyprus	100%	-	1		
Freedom Finance Germany TT GmbH,					
Germany <sup>(4)</sup>					
LLC Freedom Finance Ukraine, Ukraine	100%	-	-		
LLC Freedom Finance Uzbekistan, Uzbekistan	100%	-	-		
FFIN Securities, Inc., Nevada, USA*	100%	-	-		

 $^{(1)}$  LLC IC Freedom Finance owns a 100% interest in JSC Freedom Finance.

(2) LLC IC Freedom Finance owns a 100% interest in LLC FFIN

Bank.

(3) LLC IC Freedom Finance owns a 100% interest in Branch Office of LLC IC Freedom Finance in Kazakhstan.

(4) Freedom Finance Cyprus Limited owns a 100% interest in Freedom Finance Germany TT GmbH.

\* Indicates entities that are not currently engaged in active operations.

## EXHIBIT 23.01

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors Freedom Holding Corp. Salt Lake City, Utah

We hereby consent to the incorporation by reference in Registration Statement No. 333-220817 on Form S-8 of Freedom Holding Corp. of our reports dated June 14, 2019, relating to the consolidated financial statements of Freedom Holding Corp. and subsidiaries (the "Company") and the effectiveness of the Company's internal control over financial reporting, appearing in this Annual Report on Form 10-K of Freedom Holding Corp. for the year ended March 31, 2019.

/s/ WSRP LLC

WSRP LLC Salt Lake City, Utah June 14, 2019

#### EXHIBIT 31.01

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Timur Turlov, certify that:

- I have reviewed this annual report on Form 10-K of Freedom Holding Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 14, 2019

By:

Timur Turlov Chief Executive Officer

/s/ Timur Turlov

#### EXHIBIT 31.02

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Evgeniy Ler, certify that:

- 1. I have reviewed this annual report on Form 10-K of Freedom Holding Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 14, 2019

By:

/s/ Evgeniy Ler Evgeniy Ler Chief Financial Officer

## EXHIBIT 32.01

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with this annual report on Form 10-K of Freedom Holding Corp. (the "Company") for the year ended March 31, 2019, as filed with the Securities and Exchange Commission (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of his knowledge:

- The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: June 14, 2019

By: /s/ Timur Turlov

Timur Turlov Chief Executive Officer

Date: June 14, 2019

By:

Evgeniy Ler Chief Financial Officer

/s/ Evgeniy Ler